PUBLIC WORKS AND UTILITIES Memorandum #09-01

DATE:

January 2, 2009

TO:

Honorable Mayor Kathleen M. Novak and City Council Members

FROM:

William Simmons, City Manager

Norman Bell, Acting Director of Public Works

SUBJECT: CR-6 – 2009 Street Sweeper Purchase

RECOMMENDATION:

Attached to this memorandum is a Resolution which, if approved, would authorize the City Manager to issue a Purchase Order to Faris Machinery of Commerce City in the amount of \$159,002.00 for the purchase of an Elgin Pelican street sweeper.

BACKGROUND:

The Street Maintenance Division of the Public Works Department currently operates two street sweepers. These sweepers are used to perform city wide residential street sweeping as well as periodic sweeping of commercial areas, areas subject to debris collection following storms, cleanup from accidents or spills and removal of residual material left behind after snowstorms as required by Regional Air Quality Council (RAQC).

The older of the two sweepers, a 1997 Elgin Pelican, has surpassed its service life and now is in need of engine replacement. The 2009 Vehicle and Equipment Replacement Schedule as determined by Fleet Services has recommended the replacement of this sweeper for 2009. The 2009 Street Maintenance budget has allocated a total of \$184,000.00 for replacement of the sweeper and a crack seal kettle.

Faris Machinery of Commerce City is the sole distributor of Elgin sweepers. The City of Northglenn requested and received a quote from Faris Machinery for a new Elgin Pelican sweeper with options as recommended by the Street Maintenance Division and Fleet Services. The quote submitted by Faris Machinery is based on the City of Colorado Springs contract #R005071 and satisfies the City of Northglenn's competitive bid requirements.

Faris did allow a \$3,000 trade-in allowance for the City's old sweeper, but it is staff's belief that a higher price can be obtained by selling the old sweeper at auction. After January 1, 2009, the sweeper price was projected to be \$162,235.00, an increase of \$3,233.00, but staff was able to negotiate with Faris and lock in the 2008 price through a non-binding, Council approval required, letter of intent.

BUDGET IMPLICATIONS:

Capital purchase funding is available in the 2009 Street Maintenance budget. A total of \$184,000.00 has been budgeted in 2009 for the purchase of the sweeper and a crack seal kettle. The estimated amount allocated for the sweeper had been \$145,000. Much of the difference between the budget estimate and bid price are surcharges that have been added for higher material prices and increased shipping costs. As a result, the actual cost of the sweeper is \$14,002.00 higher than the estimate.

After discussion with Fleet Services and the Street Maintenance Division, it was determined that the sweeper was a much higher priority than the crack seal kettle and staff would look to purchase a used demonstration model kettle with the remaining \$25,000.00 later in 2009.

STAFF REFERENCE:

If Council Members have any comments or questions, they may contact Norm Bell at (303) 450-4005 or email nbell@northglenn.org

SPONSORED BY: MAYOR NOVAK	
COUNCILMAN'S RESOLUTION	RESOLUTION NO.
No. <u>CR-6</u> Series of 2009	Series of 2009
	ITY MANAGER TO ISSUE A PURCHASE IMERCE CITY IN AN AMOUNT NOT TO OF AN ELGIN PELICAN STREET SWEEPER
BE IT RESOLVED BY THE CITY COCOLORADO, THAT:	OUNCIL OF THE CITY OF NORTHGLENN,
·	eby authorized to issue a Purchase Order to Faris at to exceed \$159,002.00 for the purchase of an
DATED at Northglenn, Colorado, this	day of, 2009.
	SHERI L. PAIZ Mayor Pro Tem
ATTEST:	
JOHANNA SMALL, CMC City Clerk	
APPROVED AS TO FORM:	
COREY Y. HOFFMANN	

City Attorney



Faris Machinery Company

5770 East 77th Ave Commerce City, CO 80022 Telephone 303-289-5743

772 Valley Court Grand Junction, CO 81505 Telephone 970-242-4997

2269 Commercial Blvd. Colorado Springs, CO 80906 Telephone 719-527-1016

QUOTATION

Mr. Norm Bell City of Northglenn 11701 Community Center Drive Northglenn, CO 80233 December 11, 2008

Dear Norm:

We are pleased to quote prices on the following Elgin equipment based on the City of Colorado Springs alliance for the for the calendar year 2009:

One - Elgin Pelican NP Street Sweeper with all standard equipment and to include a John Deere diesel engine, dual side brooms, and painted white.

Requested Options:

	2008 Mid Year	2009 Price
	Steel Surcharge	Increase 2% on
	Increase 3% on	Top Level
	Top Level	
Base Price	\$137,544.00	\$140,311.00
Air Intake Precleaner	\$335.00	\$345.00
Air Filter Restriction Indicator	\$0.00	\$0.00
Silicon Radiator Hoses	\$430.00	\$440.00
Bostrom Seat R.H. Side	\$790.00	\$805.00
Air Conditioner	\$2,110.00	\$ 2,155.00
Two Extra Sets of Keys	\$32.00	\$32.00
Aluminum Side Broom Segments	\$705.00	\$ 720.00
Carbide Dirt Shoes	\$850.00	\$865.00
Wash Down Hose	\$350.00	\$360.00
Fuel Water Separator	\$300.00	\$305.00
Two Extra Parts Books	\$84.00	\$85.00
Three Service Books	\$390.00	\$402.00
Hydrant Wrench	\$60.00	\$60.00
Two LED Strobe Lights	\$1,125.00	\$1,150.00
w/Protectors		

2008 Mid Year Steel Surcharge Increase 3% On 2009 Price Increase 2% on Top Level

Top Level \$145,105.00

Price FOB Northglenn, CO

\$148,035.00

Additional Requested Options:

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-	2008 Mid Year Steel	2009 Price Increase
	Surcharge Increase 4%	2% on Options
	On Options	
Auto Lube System	\$5,46 0.00	\$5,570.00
In-Cab Side Broom Tilt RH	\$1,560.00	\$1,595.00
In-Cab Side Broom Tilt LH	\$1,560.00	\$1,595.00
Conveyor Stall Alarm	\$ 567.00	\$585.00
Lower Conveyor Roller Flush	\$380.00	\$390.00
Heated & Remote Control	\$690.00	\$ 710.00
Mirrors		
Strip Type Main Broom	\$ 780.00	795.00
Dual Limb Guards	\$2,070.00	\$2,115.00
Strobe Lights in Battery Box	\$830.00	\$845.00
Total Price FOB Northglenn, CO	\$159,002.00	\$ 162,235.00
Less Trade In of 1997 Elgin	-3,000.00	-3,000.00
Pelican Street Sweeper		
Total Price After Trade	\$156,002.00	\$159,235.00

Notes:

- Unit is painted standard factory white. If a standard RAL number other than white the charge is \$435.00. If a color is selected that is not on the RAL chart the additional charge is \$3,555.00.
- If unit is ordered prior to December 29, 2008 the 2008 mid year price will apply. If the unit is ordered after December 30, 2008 the 2009 price will apply.

Trade: None.

Terms: Net 30 days after receipt of the invoice.

Delivery: 10 to 12 weeks after receipt of the order.

Prices firm for 30 days from date of quote.

Thank you for the opportunity of quoting this equipment. We hope we will receive your favorable consideration.

Sincerely;

Ang Nelson

District Manager

This order is not binding until accepted by Faris Machinery Company, and is subject to the terms and conditions set forth by Faris Machinery Company. No additional conditions, agreements or modifications to the terms herein shall be accepted by Faris Machinery Company

Quote Number