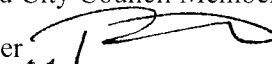




PUBLIC WORKS DEPARTMENT
MEMORANDUM #2013 – 11

DATE: January 28, 2013
TO: Honorable Mayor Joyce Downing and City Council Members
FROM: David H. Willett, Acting City Manager 
Jason Loveland, Director of Finance 
Norm Bell, Public Works Operations Superintendent 
SUBJECT: CR – 11; 2013 Water Meter/Reader Replacement Purchase

BACKGROUND

In 2001, the City of Northglenn began the process of replacing all commercial and residential water meters and upgrading the reading devices from a manually read system to an automated/electronically read system. The conversion provided a more accurate means to measure water use and reduced the number of staff required to read the meters on a monthly basis. The conversion process was completed in 2006. Ongoing meter replacement ensures accurate measurement of water usage and allows the City the ability to receive revenue for that usage. The City has a total of 10,245 commercial and residential water meters.

National Meter and Automation, Inc., of Centennial, Colorado, is the sole source distributor of Badger/Orion products in the Denver metro area. Attached for Council reference are the following documents:

- Sole source letter from National Meter and Automation
- 2013 pricing data

BUDGET/TIME IMPLICATIONS

The 2013 adopted Water & Wastewater Fund, Distribution/Collection Division, Operating Supplies budget includes an appropriation of \$150,000 for the purchase of commercial and residential water meters (approximately 400 meters) and electronic readers (approximately 700 readers). Price increases for 2013 (3% on the readers and 10% on the meters) are due to a lead content ban effective this year. Installation of these units is performed by the Public Works Department/Distribution and Collection Division staff.

RECOMMENDATION

Attached to this memorandum is a Resolution that, if approved, would allow the City Manager to issue a Purchase Order to National Meter and Automation in an amount not to exceed \$150,000. Staff recommends approval of this Resolution.

STAFF REFERENCE

Jason Loveland, Director of Finance jloveland@northglenn.org or 303.450.8817
Norm Bell, Public Works Operations Superintendent nbell@northglenn.org or 303.450.4005

Attachments: Sole Source Distributor Letter, 2013 Master pricing List



NATIONAL
METER AND AUTOMATION, INC.

7220 S Fraser St, Centennial, CO 80112 Tel: (303) 339-9100 Fax: (303) 649-1017

January 2, 2013

City of Northglenn
12301 Claude Ct
Northglenn, CO 80233

To Whom It May Concern:

This letter will serve to confirm that National Meter & Automation, Inc. is the sole authorized distributor of Badger Meter, Inc. utility products for the State of Colorado. The products covered under this authorized distributor agreement with Badger Meter, Inc. include water meters in all sizes and types and the Orion Automatic Meter Reading (AMR) System. Please contact me directly at jterry@nmaai.com if additional information is required.

Thank You,

Jimmy L. Terry, Jr.
Sales Support Manager
National Meter and Automation, Inc.



2013 Master Pricing

7220 South Fraser St.
 Centennial, CO 80112
 Phone: 303.339.9100
 Fax: 303.649.1017

DATE: January 9, 2013
 PREPARED BY: Charla Dury
 CUSTOMER EMAIL: _

SHIP TO:
 City of Northglenn
 Scott Rafferty
 PO Box 330061
 Northglenn, CO. 80233

SHIP TO:
 City of Northglenn
 Scott Rafferty
 12301 Claude Court
 Northglenn, CO. 80241

| SALESPERSON | PAYMENT TERMS | SHIPPING METHOD | SALES TAX | SUBJECT TO REVIEW | SHIPPING TERMS |
|-------------|---------------|-----------------|-----------|-------------------|----------------|
| Jimmy Terry | Net 30 Days | Best Way | Exempt | 12/31/2013 | Our Truck |

| Product Description | AMOUNT |
|--|----------|
| BR25 5/8"x3/4" Bronze Water Meter Body Only, Low Lead (LL) | \$61.41 |
| BR25 5/8"x3/4" Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$246.74 |
| M25 5/8"x3/4" Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$185.33 |
| BR35 3/4"x9" Bronze Water Meter Body Only, LL | \$100.52 |
| BR35 3/4"x9" Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$285.85 |
| M35 3/4" Orion Assy Only, data Profile, Mounting Kit, Gallons, LL | \$185.33 |
| BR55 1" Bronze Water Meter Body Only, LL | \$146.63 |
| BR55 1" Bronze Water Meter w/ Orion Assy, Date Profile, Mounting Kit, Gallons, LL | \$331.96 |
| M55 1" Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$185.33 |
| BR70 1" Bronze Water Meter Body Only, LL | \$158.51 |
| BR70 1" Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$343.84 |
| M70 1" Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$185.33 |
| BR120 1 1/2" Bronze Water Meter Body Only, LL | \$386.58 |
| BR120 1 1/2" Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$586.39 |
| M120 1 1/2" Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$199.81 |
| BR170 2" Bronze Water Meter Body Only, LL | \$528.83 |
| BR170 2" Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$728.64 |
| M170 2" Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$199.81 |
| BR160TP 1 1/2" Turbo Series Bronze Meter Body Only, LL | \$779.33 |

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|--|------------|
| BR160TP 1 1/2" Turbo Series Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$1,010.99 |
| M160 1 1/2" Turbo Series Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$231.66 |
| BR200TP 2" Turbo Series Bronze Meter Body Only, LL | \$873.33 |
| BR200TP 2" Turbo Series Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$1,104.99 |
| M200 2" Turbo Series Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$231.66 |
| BR450TP 3" Turbo Series Bronze Meter Body Only, LL | \$1,024.25 |
| BR450TP 3" Turbo Series Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$1,255.91 |
| M450 3" Turbo Series Orion Assy Only, Mounting Kit, Gallons, LL | \$231.66 |
| BR1000TP 4" Turbo Series Bronze Meter Body Only, LL | \$1,373.09 |
| BR1000TP 4" Turbo Series Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$1,604.75 |
| M1000 4" Turbo Series Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$231.66 |
| BR2000TP 6" Turbo Series Bronze Meter Body Only, LL | \$2,319.40 |
| BR2000TP 6" Turbo Series Bronze Water Meter w/ Orion Assy, Data Profile, Mounting Kit, Gallons, LL | \$2,551.06 |
| M2000 6" Turbo Series Orion Assy Only, Data Profile, Mounting Kit, Gallons, LL | \$231.66 |
| BR2CS 2" Compound Series Bronze Water Meter Body Only, LL | \$1,669.97 |
| BR2CS 2" Compound Series Bronze Water Meter w/ Orion Assy, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$2,249.12 |
| M2CS 2" Compound Series Orion Assy Only, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$579.15 |
| BR3CS 3" Compound Series Bronze Water Meter Body Only, LL | \$1,898.82 |
| BR3CS 3" Compound Series Bronze Water Meter w/ Orion Assy, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$2,477.97 |
| M3CS 3" Compound Series Orion Assy Only, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$579.15 |
| BR4CS 4" Compound Series Bronze Water Meter Body Only, LL | \$3,092.53 |
| BR4CS 4" Compound Series Bronze Water Meter w/ Orion Assy, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$3,671.68 |
| M4CS 4" Compound Series Orion Assy Only, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$579.15 |
| BR6CS 6" Compound Series Bronze Water Meter Body Only, LL | \$3,958.43 |
| BR6CS 6" Compound Series Bronze Water Meter w/ Orion Assy, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$4,537.58 |

| | |
|--|----------|
| M6CS 6" Compound Series Orion Assy Only, 308 Summator, Data Profile, Mounting Kit, Gallons, LL | \$579.15 |
| | |
| 112DIG 1 1/2" Drop In Gaskets | \$1.86 |
| 2DIG 2" Drop In Gaskets | \$1.86 |
| | |

THANK YOU FOR YOUR BUSINESS!!

SPONSORED BY: MAYOR DOWNING

COUNCILMAN'S RESOLUTION

RESOLUTION NO.

No. CR-11
Series of 2013

Series of 2013

A RESOLUTION TO AUTHORIZE THE CITY MANAGER TO ISSUE A PURCHASE ORDER TO NATIONAL METER AND AUTOMATION, INC. IN AN AMOUNT NOT TO EXCEED \$150,000.00 FOR THE PURCHASE OF COMMERCIAL AND RESIDENTIAL WATER METERS AND ELECTRONIC READERS

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTHGLENN, COLORADO, THAT:

Section 1. The City Manager is hereby authorized to issue a Purchase Order to National Meter and Automation, Inc. in an amount not to exceed \$150,000.00 for the purchase of commercial and residential water meters and electronic readers.

DATED at Northglenn, Colorado, this ____ day of _____, 2013.

JOYCE DOWNING
Mayor

ATTEST:

JOHANNA SMALL, CMC
City Clerk

APPROVED AS TO FORM:

COREY Y. HOFFMANN
City Attorney