


**PUBLIC WORKS DEPARTMENT  
MEMORANDUM #2011 – 05**

**DATE:** January 13, 2014  
**TO:** Honorable Mayor Joyce Downing and City Council Members  
**FROM:** John Pick, City Manager  
David H. Willett, Director of Public Works   
**SUBJECT:** CR – 08, General Fund/Capital Equipment – 2014 Street Sweeper Purchase

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**BACKGROUND**

The Street Division of the Public Works Department operates two street sweepers. In 2011 one of our street sweepers was replaced. Early 2013, the other street sweeper was salvaged for \$5000 due to the engine and conveyor belt being worn out, leaving the City with only one sweeper.

These units are an important part of our annual maintenance program and are necessary to meet Regional Air Quality Council clean air standards, stormwater regulations, and remove debris from our arterial and residential streets.

Faris Machinery of Commerce City has submitted a bid to the City based on the National Joint Powers Alliance (NJPA) Acceptance and Award # 031710-FSC in the amount of \$178,910. NJPA is a public agency; established through Minnesota State Statute in 1978. NJPA serves as a municipal contracting agency for members throughout the nation with competitively awarded cooperative contract solutions through industry-leading vendors. The city of Northglenn is a member of the NJPA # 32092.

This bid is for a 2013 Elgin Pelican street sweeper with options as requested by the city of Northglenn. A copy of the bid is attached to this memorandum. Elgin Pelican sweepers have a proven track record of being dependable and have performed well. The City has purchased equipment from Faris in the past and has found them to be a reliable and reputable dealer.

**BUDGET/TIME IMPLICATIONS**

The 2014 adopted Public Works Department/Street Division/Capital Equipment budget has allocated a total of \$227,000 for vehicle and equipment replacements of which \$192,000.00 was estimated for the sweeper replacement.

**RECOMMENDATION**

Attached to this memorandum is a Resolution that, if approved, would allow the City Manger to issue a Purchase Order to Faris Machinery in the amount of **\$178,910** for the purchase of a 2013 Elgin Pelican street sweeper. Staff recommends approval of this Resolution.

**STAFF REFERENCE**

David H. Willett, P.E., Director of Public Works	<a href="mailto:dwillett@northglenn.org">dwillett@northglenn.org</a>	303.450.8783
Kent Kisselman, P.E., Public works Superintendent	<a href="mailto:kkisselman@northglenn.org">kkisselman@northglenn.org</a>	303.450.4005

**Attachments:**

- Faris Machinery proposal 12-5-2013
- NJPA RFP and Award documentation
- City of Northglenn Certificate of Membership NJPA



5770 East 77th Ave  
Commerce City, CO 80022  
office | 303 289 5743  
fax | 303 287 9273

2269 Commercial Blvd  
Colorado Springs, CO 80906  
office | 719 527 1016  
fax | 719 527 1019

farismachinery.com  
772 Valley Court  
Grand Junction, CO 81505  
office | 970 242 4997  
fax | 970 242 4783

TOUGH JOBS | TOUGH MACHINES

## Proposal

December 5, 2013

Mr. Gene Maypole  
City of Northglenn  
11701 Community Center  
Northglenn, CO 80233

Dear Gene:

We are pleased to offer the opportunity for the City of Northglenn to purchase an Elgin Pelican NP Street Sweeper based on the NJPA prices. The unit is equipped as follows:

Part Number	Description	Price
1110639	2013 Elgin Pelican NP Street Sweeper with dual side brooms, high dump hopper and a John Deere 99 HP Tier 3 diesel engine	\$164,840.00
1110568	T3 Emission for Units Sold in USA	\$1,250.00
1087668	Midwest Auto Lube – Dual	\$6,385.00
1086377	Conveyor Clean Out	\$400.00
1087545	Conveyor Stall Alarm	\$600.00
1087539	Main Broom Odometer/Hour Meter	\$345.00
1088612	In-Cab Air Restriction Indicator	\$315.00
0702419	Pelican NP Service Book	\$120.00
1087564	Strobes in Battery Box Cover	\$925.00
1101319	Two LED Strobe Lights w/Guards	\$1,250.00
1042010	Water Fill Quick Disconnect	\$465.00
1087605	Carbide Dirt Shoes	\$980.00
1087995	25' Water Fill Hose	\$155.00
1092067	Air Conditioner	\$2,440.00
1101017	Heated/Remote Controlled Mirrors	\$1,000.00
1101065	Heavy Duty Limb Guards	\$2,040.00
1101244	AM/FM/CD Audio System	\$525.00
1089502	Left Hand In-Cab Side Broom Tilt	\$2,250.00
1089503	Right Hand In-Cab Side Broom Tilt	\$2,250.00
1088301	Right Hand Bostrom Seat	\$915.00
1088302	Left Hand Bostrom Seat	\$915.00
1087552	Premium Radiator Hoses	\$255.00
1087562	Engine Pre-Cleaner	\$255.00
1036150	Hydrant Wrench	\$75.00

TOUGH JOBS | TOUGH MACHINES

1089549	Right Hand Tool Box w/Hose Basket	\$765.00
1105084	LED Arrow Stick	\$1,475.00
4810001	White Paint	\$0.00
EW-101-2PL	2-Year Parts and Labor Warranty	\$2,340.00
1107404	PM-10 Compliant Water System	\$3,350.00
FRT-101-010	Freight From Factory to Colorado	\$3,995.00
	Total Price FOB Northglenn, CO	\$202,875.00
	Less 3% NJPA Discount	(6,086.25)
	Price After NJPA Discount	\$196,788.75
	Less Faris Machinery Preferred Customer Discount	(17,878.75)
	Total Price After All Discounts FOB Northglenn, CO	\$178,910.00

Terms: Net 30 days after receipt of the invoice.

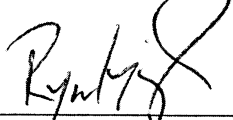
Delivery: Stock, subject to prior sale.

All prices are firm for 30 days from the date of the quote.

Thank you for the opportunity of quoting this equipment.

Sincerely,

FARIS MACHINERY COMPANY



\_\_\_\_\_  
 Ryan Giesler  
 District Manager  
 Phone: 720-354-2512  
 E-mail Address: ryan.giesler@farismachinery.com

**ANNUAL RENEWAL OF AGREEMENT**

Made by and Between

**Federal Signal Corporation (Vendor)**  
1415 W. 22<sup>nd</sup> St. Suite 1100  
Oak Brook, IL 60523

and

**National Joint Powers Alliance® (NJPA)**  
202 12<sup>th</sup> Street NE  
Staples, MN 56479  
Phone: (218) 894-1930

Whereas:

“Vendor” and “NJPA” have entered into an “Acceptance and Award #031710-FSC” for the procurement of Public Utility Vehicles and/or Services, Apparatus, Equipment, and/or Accessories and having a maturity date of May 27, 2014, and which are subject to annual renewals at the option of both parties.

Now therefore:

“Vendor” and “NJPA” hereby desire and agree to extend and renew the above defined contract for the period of May 27, 2013 to May 27, 2014.

National Joint Powers Alliance® (NJPA)

By: Susan Narik, Its: Executive Director

Name printed or typed: Susan Narik

Date 5/29/13

Federal Signal Corporation

By: David Panizzi, Its: Business Development Mgr.

Name printed or typed: David Panizzi

Date May 22, 2013

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If you do not desire to extend contract, please sign below and return this agreement.  
**Discontinue: We desire to discontinue the contract.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

# National Joint Powers Alliance® (herein NJPA) REQUEST FOR PROPOSAL (herein RFP)

for the procurement of

## **PUBLIC UTILITY VEHICLES AND/OR SERVICES, APARATUS, EQUIPMENT AND/OR ACCESSPRIES**

### **RFP Opening**

March 17 , 2010

2:00 p.m. CST

At the offices of the

National Joint Powers Alliance®

200 First Street Northeast, Staples, MN 56479

### **RFP #031710**

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide PUBLIC UTILITY VEHICLES AND/OR SERVICES, APARATUS, EQUIPMENT AND/OR ACCESSPRIES, to NJPA, and current and potential NJPA Members from government, education to include Colleges and Universities, and non-profit agencies in all 50 states, and with potential international distribution. Specifications and details of this RFP are available beginning FEBRUARY 15, 2010 and continuing until March 8, 2010. Details and Specifications may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or registering and requesting RFP documents at [www.noticetoproposedders.com](http://www.noticetoproposedders.com), or e-mail at [RFP@njpacoop.org](mailto:RFP@njpacoop.org). Sealed Proposals will be received until March 17, 2010 at 2:00 p.m. at the above address. NJPA reserves the right to reject any and all Proposals.

**The text above is the Public Notice to Proposers to be used by NJPA.**

### **RFP Timeline**

*FEBRUARY 15, 2010 and*

*February 22, 2010*

*March 8, 2010*

*March 10, 2010 10:00AM CST*

*March 17 , 2010 2:00 p. m. CST*

- *Publication of RFP in the print and online Minneapolis Star Tribune, the NJPA website, and on the website of [Proposednoticetoproposedders.com](http://Proposednoticetoproposedders.com)*
- *Deadline for RFP requests*
- *Pre-Proposal Conference (webcast – conference call)*
- *Deadline for Submission of Proposals, and Public Opening of Proposals*

*Direct questions regarding this RFP to:*

*Gregg Meierhofer at [gregg.meierhofer@njpacoop.org](mailto:gregg.meierhofer@njpacoop.org) or (218)894-1930*

**RFP Procedures offers the methods for submitting questions.**

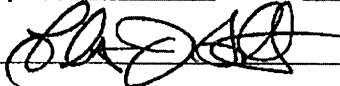
Proposal Offering  
And Acceptance and Award  
RFP #011510

**FORM D**

**PUBLIC UTILITY VEHICLES AND/OR SERVICES, APARATUS, EQUIPMENT AND/OR ACCESSPRIES,**

Proposal Offering (To be completed Only by Proposer)

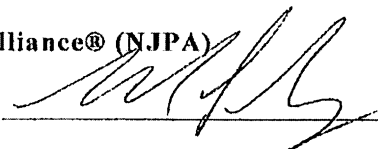
In compliance with the Request for proposal (RFP) for PUBLIC UTILITY VEHICLES AND/OR SERVICES, APARATUS, EQUIPMENT AND/OR ACCESSPRIES, the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby offer and agree to furnish the defined products/services and services in compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

Company Name: FEDERAL SIGNAL CORP. Date: 4/8/10  
Company Address: 1415 W. 22<sup>ND</sup> STREET SUITE 1100  
City: OAK BROOK State: IL Zip: 60523  
Contact Person: TOM SYBILRUD Title: REGIONAL MANAGER  
Authorized Signature (ink only):  THOMAS J. SYBILRUD  
(Name printed or typed)

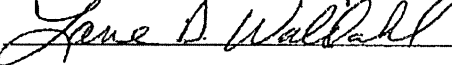
**Contract Acceptance and Award (To be completed only by NJPA)**

Your proposal offering is hereby accepted and awarded. As the awarded Proposer, you are now bound to provide the defined goods and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, and the Proposer's Response. The term of the Contract shall commence on the date of this award and continue for four years AND which is subject to annual renewal at the option of both parties.

**National Joint Powers Alliance® (NJPA)**

NJPA Authorized signature:  Gary-L. Nyles  
(Name printed or typed)  
Title: Executive Director NJPA

Awarded this 27<sup>th</sup> day of May Contract Number # 031710

NJPA Authorized signature:  Gene D. Wallraff  
(Name printed or typed)  
Title: Board Clerk

Executed this 27<sup>th</sup> day of May Contract Number # 031710



National Joint Powers Alliance\*

*Official*

**CERTIFICATE OF MEMBERSHIP**

**City of Northglenn**

Member # 32092

This certificate entitles the entity named above the opportunity to purchase off of nationally, competitively bid contracts. The entity will save time by using pre-bid contracts, save money by leveraged volume pricing and obtain quality products from nationally acclaimed vendor.



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Duff Erholtz, Membership Manager

Competitively Bid Nat

SPONSORED BY: MAYOR DOWNING

COUNCILMAN'S RESOLUTION

RESOLUTION NO.

No. CR-8  
Series of 2014

\_\_\_\_\_  
Series of 2014

A RESOLUTION TO AUTHORIZE THE CITY MANAGER TO ISSUE A PURCHASE ORDER TO FARIS MACHINERY COMPANY IN AN AMOUNT NOT TO EXCEED \$178,910.00 FOR THE PURCHASE OF ONE STREET SWEEPER

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTHGLENN, COLORADO, THAT:

Section 1. The City Manager is hereby authorized to issue a Purchase Order to Faris Machinery Company in an amount not to exceed \$178,910.00 for the purchase of one 2013 Elgin Pelican street sweeper.

DATED at Northglenn, Colorado, this \_\_\_\_ day of \_\_\_\_\_, 2014.

\_\_\_\_\_  
JOYCE DOWNING  
Mayor

ATTEST:

\_\_\_\_\_  
JOHANNA SMALL, CMC  
City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
COREY Y. HOFFMANN  
City Attorney