

ADMINISTRATION MEMORANDUM
14-16

DATE: June 9, 2014

TO: Honorable Mayor Joyce Downing and City Council Members

FROM: John Pick, City Manager *JP*
Debbie Tuttle, Economic Development Manager & NURA Executive Director *DT*

SUBJECT: June Economic Development Update

Caliber Collision Coming to Northglenn

Cross Development has purchased the 30,780 square foot former Northglenn Dodge Collision Center located at 650 W. 106th Avenue. Cross Development is a Texas-based development company that represents **Caliber Collision Centers**, which will be the tenants of the building. Caliber is expanding into the Denver metro market and has chosen Northglenn for one of their new locations.

Caliber has approximately 167 facilities and serves over 260,000 people across the nation. It is the largest collision repair company in America with centers in Arizona, California, Colorado, Nevada, New Mexico, and Oklahoma.

Cross Development will be making approximately \$800,000 in capital investments to the exterior and interior of the building. The improvements include complete interior office renovation, new roof, building foundation repairs and minor shop improvements. They are also constructing a new storefront at the main (north) entry, a new covered parking awning, handicapped parking spaces and improvements, and partial asphalt parking lot resurfacing with a complete reseal of the parking lot. The Northglenn Urban Renewal Authority (NURA) approved a Business Improvement Grant for \$12,500 to assist in the exterior improvements on this project.

They plan to start construction in August, with a grand opening planned for January, 2015. Caliber Collision will initially employ 15-20 technicians and 8-10 office staff. For more information, visit www.calibercollision.com.

Northglenn Lunch & Learn – Maximize Your Temporary Signage Opportunities in Northglenn

On June 12, from noon – 1 PM, the Northglenn Business Retention & Expansion Committee is hosting an educational *Lunch & Learn* event at City Hall. It will focus on educating businesses on Northglenn's temporary and permanent sign code and regulations, as well as give staff an opportunity to hear feedback directly from our business community regarding signage regulations. Members from the Northglenn Planning Department will provide information on:

- The updated sign code
- How to maximize permanent signage
- Compare sign codes from other communities

NURA Purchased former Albertson's Building at the Huron Center

NURA purchased the 56,040 square foot former Albertson's and Rite Aid building on the 5.43-acre lot at 1000 West 104th Avenue for \$1.6 million. A Request for Proposal will be developed to solicit proposals to evaluate redevelopment opportunities and potential end-users for the building and lot.

ICSC – ReCon Convention

Staff attended the annual ICSC ReCon convention in Las Vegas. This is a global convention for the retail shopping center industry and provides networking, deal making and educational opportunities. They had over 32,000 attendees and 1,000 exhibitors. Staff met with many brokers, developers and potential end-users to discuss retail opportunities in Northglenn.

Adams County Connects

The third annual regional *Adams County Connects* event is being held on Thursday, June 26 from 2 PM to 6 PM, at Woolley's Classic Suites in the Gateway Business Center, located at 16450 E. 40th Circle in Aurora. Economic development agencies from across Adams County are collaborating on this event, which will combine a tradeshow-like atmosphere with educational and resource providers, and networking opportunities for primary employers.

New Business Announcements

At the end of May, Northglenn had a total of **871** businesses. Of that total, **666** are storefront businesses and **205** are home-based occupations. This year, Northglenn has announced **34** new storefront businesses, which have added **487** new jobs and absorbed **119,145** square feet of office, industrial and retail space. *Note: Caliber Collision will be added to the totals when their business license is submitted.*

YTD 2014 New Storefront Businesses

Month Announced	New Storefront Businesses	New Employees	S/F Absorption
January	9	37	15,807
February	5	10	11,400
March	4	199	10,464
April	4	105	45,400
May	13	136	36,074
Totals	34	487	119,145

*Seasonal and Home-Based businesses are not included in the total new business figures.

Listed below are 13 new storefront and two home-based businesses that submitted business licenses in the month of May.

New Storefront Businesses

710 Pipes and Tobacco leased 1,250 square feet at 930 W. 104th Avenue in the Huron Center. This is a tobacco store and employs one person. Operations are daily from 11 AM to 7 PM. For more information call 303-568-9755.

All American Gas Plus recently purchased the 2,500 square-foot former Sam's Grocery, located at 10580 Huron Street. The gas and convenience store employs three people. Daily hours of operation are from 6 AM to 10 PM. For more information, call 303-450-2351.

Buttercups Learning Center, LLC purchased the former 3,700 square-foot Taylor Rainbow Learning Center at 10700 Pecos Street. They provide childcare services and employ five people. Hours of operation are Monday – Friday from 6 AM to 7 PM. For more information call 303-450-0766.

Café Rio Mexican Grill leased 2,868 square feet at 100 East 120th Ave., Building C, Unit 140, in the Webster Lake Promenade. It is a fast casual Mexican restaurant that provides both dine-in and take-out food services. They plan to open in June and will employ 30 people. Hours of operation are Monday – Thursday from 10:30 AM to 9 PM, and Friday and Saturday from 10:30 AM to 10 PM and Sunday from 11 AM to 9 PM. For more information, visit www.caferio.com.

CrossFit Unveiled, LLC leased 3,175 square feet at 475 W. 115th Ave., Unit 3. The company provides CrossFit and personal training services and employs two people. Hours of operation are Monday – Saturday from 6 AM to 7 PM. For more information, visit <http://www.crossfitunveiled.com> or call 720-346-0526.

Edible Arrangements relocated from Westminster and leased 1,100 square feet at 100 E. 120th Avenue, Building G, Unit 130, in the Webster Lake Promenade. The company provides fruit baskets and employs five people. They plan to open in June, and hours of operation will be Monday – Friday from 9 AM to 7 PM and Saturday from 9 AM to 5 PM. For more information, visit www.edible.com or call 303-410-0111.

Fantastic Beauty Salon leased 1,199 square feet at 528 Malley Drive in the Malley Heights Center. The hair salon and barbershop plans to open in June and will employ two people. For more information, call 720-885-312.

Jabberwocky Sales, LLC leased 3,175 square feet at 475 W. 115th Ave., Unit 5. The company provides Internet sales and services, and employs eight people. Hours of operation are Monday – Friday from 8 AM to 5 PM. For more information, visit www.jabberwockysales.com or call 303-359-6447.

Jamba Juice leased 1,046 square feet at 100 E. 120th Avenue, Building C, Unit 120, in the Webster Lake Promenade. An official ribbon cutting and grand opening is scheduled for June 5 at 11 AM. They provide a variety of healthy juices, beverages and light snacks, and will employ 15 people. Hours of operation are Monday – Saturday from 6:30 AM to 9 PM and Sunday from 8 AM to 9 PM. For more information, visit www.jambajuice.com or call 303-255-4554.

Joyful Journeys Community Enrichment leased 2,666 square feet at 10650 Irma Drive, Unit 5. The non-profit volunteer organization provides outreach services and training to at-risk youth and their families. Daily hours of operation are from 11 AM from 7 PM. For more information, visit www.joyfuljourneyscommunityenrichment.org or call 303-667-9695.

Keep Kool Car & Truck Repair, Inc. leased 2,000 square feet at 10855 Irma Drive. The company provides automotive maintenance and repair services and employs two people. Hours of operation are Monday – Friday from 7 AM to 5 PM. For more information, call 303-227-7450.

Panera Bread constructed a 4,656 square-foot restaurant located at 100 E. 120th Ave., Building D, in the Webster Lake Promenade. A ribbon cutting and grand opening was held on May 21. The bakery-cafe features a large variety of food and beverage options, and employs 60 people. It has a convenient drive-thru window for customers and also provides catering services. Hours of operation are Monday – Saturday from 6 AM to 9 PM and Sunday from 7 AM to 8 PM. For more information, visit www.panerabread.com or call 720-214-3222.

Sleep Number leased 2,959 square feet at 101 E. 120th Avenue, Building B, Suite 110, in the Webster Lake Promenade. The retail mattress company opened in May and employs three people. Hours of operation are Monday – Saturday from 10 AM to 9 PM and Sunday from 11 AM to 7 PM. For more information, visit www.sleepnumber.com or call 303-280-2964.

New Home-Based Businesses

Breezie Baskets is a home-based business that provides gift baskets. Hours of operation are Monday – Friday from 9 AM to 4 PM. For more information, call 303-427-4119.

Revitalizing Reflexology, LLC is a home-based business that provides reflexology and Reiki services, and employs two people. Hours of operation are Monday – Friday from 9 AM to 7 PM. For more information, visit www.emgreflexology.wix.com/rr-web or call 720-314-9394.

Q/2 2014 Business Anniversaries

Congratulations to the 24 businesses listed below that are celebrating major anniversary milestones of doing business in Northglenn. On behalf of the City of Northglenn, we thank them for their dedication and commitment to our community.

35 Years

Wearner Family Dentistry

30 Years

Ram Transmission Center

25 Years

Bellco Credit Union

20 Years

Liaison Japan

15 Years

American Family Insurance – Humphrey’s

Action Packaging Co.

Armadillo Restaurant #4368

Brenda's Hair Care

Diamond Shamrock #1115

Good Times Drive Thru Burgers

15 Years (continued)

Lowe's Home Improvement #246

Packaging Corporation of America

Precision Carpet Services

TNT Bowling Pro Shop

10 Years

Colorado Fasteners

Enterprise Rent-A-Car

Les's Mower Service

5 Years

3Oh3 Elite

Gayton Dance Studio

Miller Farms (farmer’s market at Marketplace)

Precision Metal Manufacturing, Inc.

Northglenn Heights Assisted Living & Memory
Care Community

smashburger

Wild West Sweets & Treats LLC

Businesses in italics are home-based.

STAFF REFERENCE: If you have any comments or questions, please contact Debbie Tuttle, Economic Development Manager and NURA Executive Director, at 303-450-8743 or dtuttle@northglenn.org.