

ADMINISTRATION MEMORANDUM
16-06

DATE: April 11, 2016

TO: Honorable Mayor Joyce Downing and City Council Members

FROM: David Willett, Acting City Manager 
Debbie Tuttle, Economic Development Manager & NURA Executive Director 

SUBJECT: April Economic Development Report

2016 New Business License Announcements*

At the end of March, Northglenn had a total of **943 licensed** businesses. Of that total, **727** are storefronts and **216** are home-based businesses. This year Northglenn has announced **33** new licensed storefront businesses, reporting **68** jobs, and the absorption of **59,198** square feet of office, industrial and retail space.

YTD 2016 New Storefront Business Licenses

Month Announced	New Storefront Businesses	New Employees	S/F Absorption
January	20	25	34,280
February	3	13	6,315
March	10	30	18,603
TOTALS	33	68	59,198

*Seasonal, temporary and home-based businesses are not included in the total new business figures.

New Licensed Storefront Businesses

Denali Dental purchased the 6,212 square foot building at 11401 Washington Street and employs four people. Hours of operation are Monday – Friday from 9 a.m. to 5 p.m. For more information visit www.denalidentalnorthglenn.com, or call 303-254-3551.

Elizabeth McLain LPC CAC III provides psychotherapist services, and leased 320 square feet at 10465 Melody Drive, Suite 202. Hours of operation are Monday – Friday from 8 a.m. to 5 p.m. For more information visit www.mclaincounseling.com, or call 303-362-3180.

Glo Tanning Studio, LLC leased 1,200 square feet at 2145 E. 120th Ave., Unit C, and employs two people. The tanning salon is open from Monday – Friday from 8 a.m. to 8 p.m., and Saturday and Sunday from 9 a.m. to 4 p.m. For more information call 720-872-8398.

Hills, Inc. leased 552 square feet at 11310 Huron Street, Suite 240. They provide travel opportunities for individuals with disabilities and employ two people. Hours of operation are Monday – Friday from 8 a.m. to 5 p.m. For more information visit www.hills-inc.org, call 303-875-9149.

Hogan Health & Chiropractic, LLC leased 120 square feet at 455 W. 115th Avenue, Unit 4, and employs one person. Hours of operation are Monday – Friday from 8 a.m. to 5 p.m., and Saturday for 8 a.m. – Noon. For more information, visit www.hoganhealthandchiropractic.com, or call 248-291-4983.

Jumping Jack Cash is a pawn shop that leased 3,398 square feet at 11880 Washington Street, and employs four people. Hours of operation are Monday – Friday from 9 a.m. to 7 p.m., and Saturday from 9 a.m. to 6 p.m. For more information visit www.jumpingjackcash.com.

Karmic Root Healing and Apothecary leased 948 square feet at 10465 Melody Drive, Suite 315. They provide Western and Chinese herbal supplements and employs one person. Hours of operation are Monday – Friday from 10 a.m. to 6 p.m., and Saturday from 11 a.m. to 3 p.m. For more information visit www.karmicroot.weebly.com, or call 720-357-4076.

Okinawa Sushi leased 1,653 square feet at 11985 Washington Street, Unit 2 (former Larkburger). The restaurant plans to open in May, and will employ ten people. Hours of operation will be daily from 10 a.m. to 10 p.m. For more information visit www.okinawadenver.com.

Storm Guard of North Denver leased 1,200 square feet at 11152 Huron Street, Unit 211 and employs two people. The company provides exterior residential restoration services. Hours of operation are Monday – Saturday from 9 a.m. to 5 p.m. For more information visit www.stormguard-northmetrodenver.com, call 303-223-5719.

TSI Legal leased 3,000 square feet at 1901 Leroy Drive, Suite C and employs three people. The company does process serving, investigations and skip tracing. Hours of operation are Monday – Friday from 8 a.m. to 5 p.m. For more information visit www.tsilegal.com, or call 888-351-1522.

Home-Based Licensed Businesses

AB Services, LLC is a home-based construction company. This business is open daily from 8 a.m. to 5 p.m. For more information call 720-404-7952.

Annabella’s Alterations is a home-based clothing alteration business. Hours of operation are Monday – Sunday from 9 a.m. to 6 pm. For more information call 720-255-2762.

Crazy Bee Productions is a home-based manufacturer of custom holsters. Hours of operation vary, and for more information call 303-252-0489.

Q/1 2016 - Closed Businesses

The following is a list of four companies that reported closing their Northglenn business in Q/1 2016.

Q/1 2016 Closed Businesses

Business Name	Address	Start Date	Closed Date	S/F	# of Empl.
Baseline Land Surveying	10475 Irma Dr.	3/01/1997	3/02/2016	1,500	2
Tiger Shark TKD	10621 Irma Dr.	2/01/2015	1/21/2016	400	1
Pinnacle Mortgage	11990 Grant Street	9/10/2014	1/21/2016	1,500	2
VIP Spa	466 Malley Drive	1/01/2014	1/01/2016	1,400	2
TOTALS: 4				4,800	7

Q/1 2016 - Net Storefront Businesses

During Q/1, Northglenn experienced a positive **net gain** of **29** new storefront businesses.

Q/1 2016 Net New Licensed Businesses

Business Name	# of Businesses	S/F	# of Empl.
New Storefront Licensed Businesses	33	59,198	68
Closed Storefront Licensed Businesses	4	4,800	7
NET TOTALS	29	54,398	61

NURA Updates

At the March 9th board meeting the Public Works department provided an update on 2016 NURA related projects: Community Center Drive; Marketplace Stormwater/Utility Study; Sub-Area Transportation Study for 104th Avenue; and the Marketplace Pedestrian Bridge Assessment.

Kimley-Horn gave a presentation on potential options related to the on-site stormwater and detention requirements at the Huron Center. Additionally, various types of potential solutions to the regional drainage and stormwater issues along 104th Avenue were presented.

The following three resolutions were approved by the board at the March board meeting.

NURA March Resolutions

- Resolution N/16-9 – Mattress Mart Discount Center, LLC Business Improvement Grant (BIG)
- Resolution N/16-10 – J&T Consulting PSA Second Amendment (Community Center Drive)
- Resolution N/16-11 – The Perfect Patch Asphalt Company, Inc. Trade Agreement (Community Center Dr.)

NURA held a planning retreat on March 16, 2016 at 5:30 p.m. in the Council Chambers. Presentations were provided on current and future Planning & Development projects and the Citywide Sustainability study. Projected future revenues and expenditures within both Urban Renewal Plans 1 and 2 were presented, and existing and future urban renewal projects were discussed. The board prioritized the top five projects related to Urban Renewal Plan 1: Huron Center redevelopment and on-site stormwater drainage; I-25 Pedestrian Bridge; Potential property purchases for future redevelopment opportunities (in both URA areas); Northglenn Marketplace improvements, and the 104th Avenue Transportation and Utility plans. Prioritization of projects within Urban Renewal Plan 2 may take place at a future meeting.

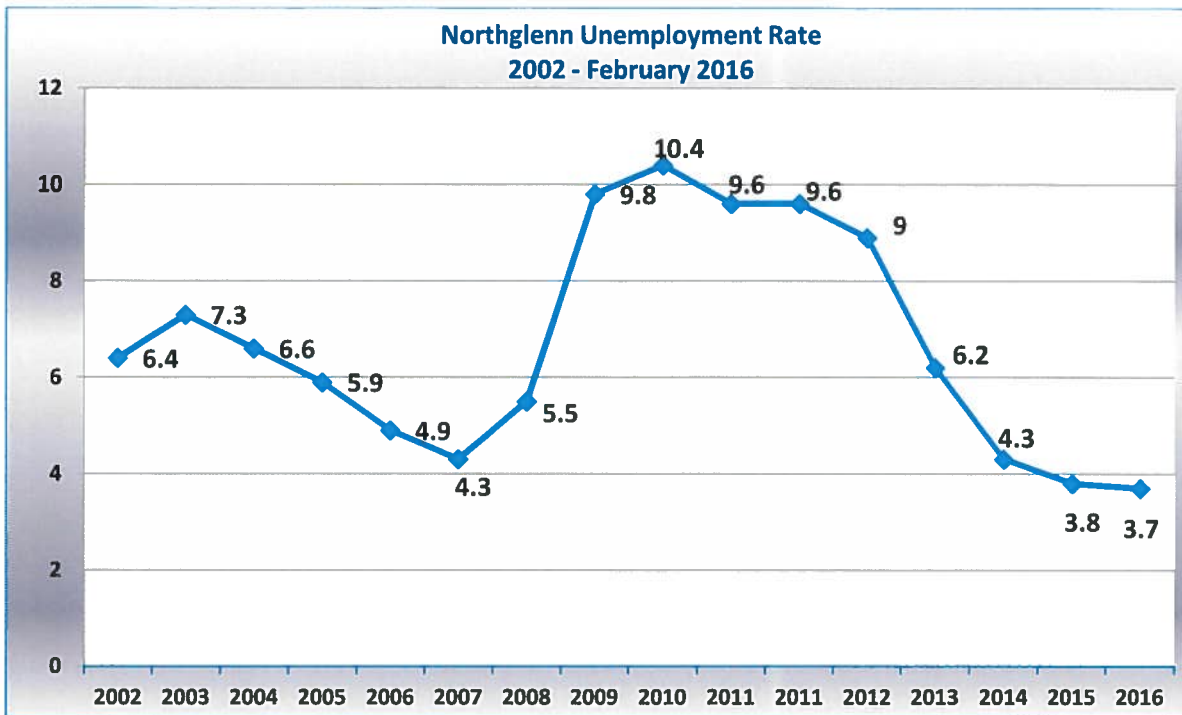
Digital Advertising Billboard Signage (DABS) Program

The following six Northglenn businesses are advertising on the I-25 & 104th Avenue in April on the electronic billboard:

1. Bingo Oasis
2. Charlie's Auto & Sales
3. Denver Escape Room
4. Grow Depot
5. Horizons North Credit Union
6. Lowe's

Northglenn Unemployment Rate

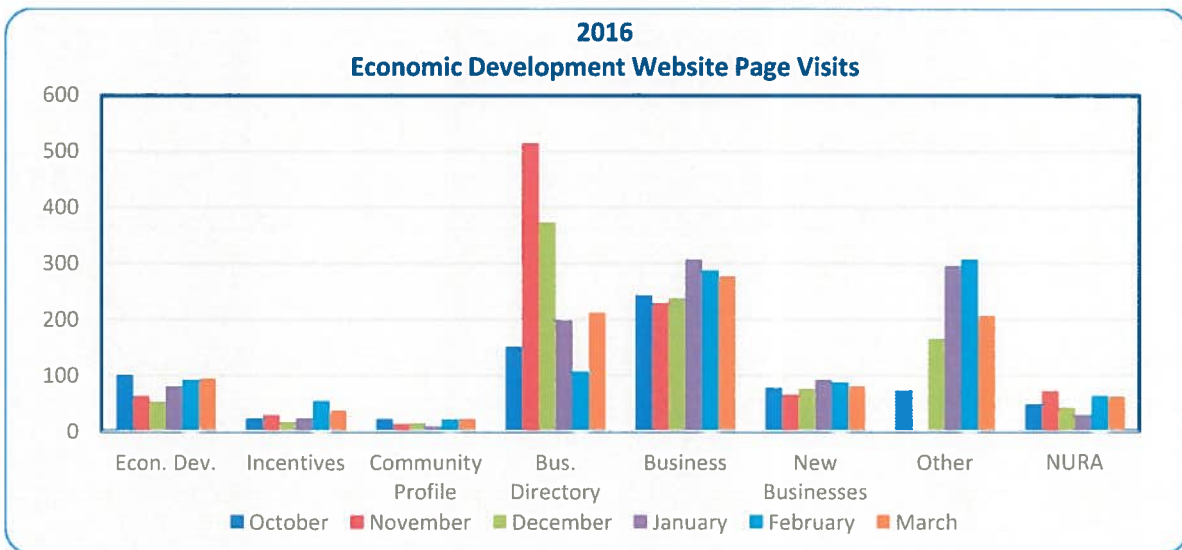
As the below chart indicates, Northglenn’s unemployment rate for the month of February was 3.7%. Northglenn’s unemployment rate is higher than the state average at 3.3%, and is the same rate as the county.



Source: Colorado Dept. of Labor & Employment.

Economic Development Website Page Visits

In March there were 991 website page visits. Below is a summary of the pages viewed. The top three most viewed pages were the Business page (277), Shop Northglenn (212) and the dining category (190).



Staff Reference: If you have any comments or questions, please contact Debbie Tuttle, Economic Development Manager and NURA Executive Director, at 303.450.8743 or dtuttle@northglenn.org.