

POLICE MEMORANDUM
#23-2022

DATE: July 11, 2022

TO: Honorable Mayor Meredith Leighty and City Council Members

THROUGH: Heather Geyer, City Manager *hmg*

FROM: James S. May, Jr., Chief of Police *JSM/217*
Heidi R. Walts, Commander

SUBJECT: CR-117 – Axon Agreement for Body-Worn and In-Car Camera Systems

PURPOSE

To consider CR-117, a resolution approving a Co-Term Agreement to add additional OSP7+ body-worn cameras to the current 10-year Agreement with Axon Enterprise, Inc. (Axon) and authorize the City Manager to approve additional OSP7+ and in-car camera co-term agreements for the length of the original 10-year Agreement.

BACKGROUND

As required by SB20-217 passed on June 19, 2020, and HB21-1250 passed on July 6, 2021, all local law enforcement agencies in the state shall provide body-worn cameras for each peace officer of the law enforcement agency who interacts with members of the public by July 1, 2023.

The Police Department saw the benefit of implementing body-worn and in-car cameras prior to the required date. On Nov. 9, 2020, City Council approved Resolution No. 20-151 to enter a 10-year Master Services and Purchasing Agreement (Agreement) with Axon to implement a comprehensive OSP7+ body-worn and Fleet3 in-car camera bundled system for the Department's allocated 73 sworn officers. The Department implemented the body-worn cameras in March 2021 and the in-car cameras on marked fleet in January 2022.

Staff informed Council in a previous presentation in 2021 that if the department increased the number of sworn officers or added cars to the fleet, additional systems would need to be purchased and added to the Agreement with Axon. Since the approval of the Agreement in 2020, the Department has increased the number of allocated sworn officers from 73 to 78 and, therefore, will need to co-term the additional five OSP7+ plans into the original Agreement maintenance and warranty plan. By co-termining the new Agreement with the original 10-year Agreement, the five OSP7+ plans are added under the original Agreement terms, conditions, maintenance, and warranty. The Co-Term Agreement has been reviewed and approved to form by the City Attorney.

BUDGET/TIME IMPLICATIONS

The cost to co-term these additional five OSP7+ plans into the original Agreement is just under \$2,500/officer/year with a pro-rated first year, for a total cost of just over \$22,050/officer for the length of the 10-year agreement. The overall cost for the five additional OSP7+ packages for the remainder of the 10-year agreement is listed below.

Date	Total / Year
July 2022	\$10,510.37
March 2023	\$12,468.03
March 2024	\$12,468.03
March 2025	\$12,468.03
March 2026	\$12,468.03
March 2027	\$12,468.03
March 2028	\$12,468.03
March 2029	\$12,468.03
March 2030	\$12,467.80
Total Co-Term Agreement Cost	\$110,254.38

On Sept. 21, 2021, the Department also presented a proposed seven-year staffing plan to City Council, which identifies additional sworn FTEs being added to the Department’s allocated personnel. The Department is requesting that the City Manager be authorized to approve and execute any future co-term agreements to add body-worn or in-car camera systems for these positions as they occur and are approved by City Council in the annual budgets.

Funding for camera systems for five additional FTEs was included in the 2022 Budget. Funding for the additional years will be requested as part of the Department’s operating budget.

STAFF RECOMMENDATION

Attached is CR-117, a resolution that, if approved, would authorize the Mayor to execute the Co-Term Agreement Q-353044-44740.909KW with the original 10-year Agreement between the City and Axon Enterprise, Inc. for the addition of five OSP7+ body-worn camera plans in an amount not to exceed \$110,254.38, and authorize the City Manager to execute any future co-term agreements for the addition of body-worn and in-car cameras due to an increase of approved personnel or vehicles. Staff recommends approval of CR-117.

STAFF REFERENCE

If Council members have any questions, please contact:

- James S. May, Jr., Chief of Police, at jmay@northglenn.org or 303.450.8967
- Heidi R. Walts, Commander, at hwalts@northglenn.org or 303.450.8962

CR-117 – Axon Agreement for Body-Worn and In-Car Camera Systems
Quote Q-353044-44740.909KW

SPONSORED BY: MAYOR LEIGHTY

COUNCIL MEMBER'S RESOLUTION

RESOLUTION NO.

No. CR-117
Series of 2022

Series of 2022

A RESOLUTION APPROVING A CO-TERM AGREEMENT BETWEEN THE CITY OF NORTHGLENN AND AXON ENTERPRISE, INC. FOR ADDITIONAL BODY-WORN AND IN-CAR CAMERA SYSTEMS AND AUTHORIZING THE CITY MANAGER TO APPROVE FUTURE CONTRACT AMENDMENTS FOR ADDITIONAL EQUIPMENT

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTHGLENN, COLORADO, THAT:

Section 1. The Co-Term Agreement between the City of Northglenn and Axon Enterprise, Inc., attached hereto as Q-353044-44740.909KW, for the purchase and maintenance of body-worn camera systems, Tasers, and in-car camera systems for five additional Police Officers, for an amount not to exceed \$110,254.38, is hereby approved, subject to annual appropriation, and the Mayor is authorized to execute same on behalf of the City of Northglenn.

Section 2. The City Manager is hereby authorized to approve future contract amendments between the City of Northglenn and Axon Enterprise, Inc. for additional body-worn cameras, Tasers, and in-car camera systems during the term of the initial agreement, subject to annual appropriation.

DATED, at Northglenn, Colorado, this _____ day of _____, 2022.

MEREDITH LEIGHTY
Mayor

ATTEST:

JOHANNA SMALL, CMC
City Clerk

APPROVED AS TO FORM:

COREY Y. HOFFMANN
City Attorney



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-353044-44740.909KW

Issued: 06/28/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 09/01/2022

Account Number: 106223

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
50 W Community Center Dr 50 W Community Center Dr Denver, CO 80234-3308 USA	Northglenn Police Dept. - CO 50 W Community Center Dr Denver, CO 80234-3308 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Watson Phone: (480) 463-2203 Email: kwatson@axon.com Fax: (480) 463-2203	Heidi Walts Phone: (303) 450-8962 Email: hwalts@northglenn.org Fax: (303) 450-8896

Quote Summary

Program Length	101.5 Months
TOTAL COST	\$110,254.38
ESTIMATED TOTAL W/ TAX	\$110,254.38

Discount Summary

Average Savings Per Year	\$350.71
TOTAL SAVINGS	\$35,596.82

Payment Summary

Date	Subtotal	Tax	Total
Aug 2022	\$10,510.37	\$0.00	\$10,510.37
Mar 2023	\$12,468.03	\$0.00	\$12,468.03
Mar 2024	\$12,468.03	\$0.00	\$12,468.03
Mar 2025	\$12,468.03	\$0.00	\$12,468.03
Mar 2026	\$12,468.03	\$0.00	\$12,468.03
Mar 2027	\$12,468.03	\$0.00	\$12,468.03
Mar 2028	\$12,468.03	\$0.00	\$12,468.03
Mar 2029	\$12,468.03	\$0.00	\$12,468.03
Mar 2030	\$12,467.80	\$0.00	\$12,467.80
Total	\$110,254.38	\$0.00	\$110,254.38

Quote Unbundled Price:	\$145,851.20
Quote List Price:	\$117,648.20
Quote Subtotal:	\$110,254.38

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	5	18		\$26.25	\$0.00	\$0.00	\$0.00	\$0.00
OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	102	\$271.48	\$216.18	\$216.19	\$110,254.38	\$0.00	\$110,254.38
A la Carte Hardware									
AB3C	AB3 Camera Bundle	5			\$699.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,538.90	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$110,254.38	\$0.00	\$110,254.38

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	5	01/15/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	5	01/15/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	5	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	20018	TASER 7 BATTERY PACK, TACTICAL	6	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	5	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	15	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	15	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	10	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	75015	SIGNAL SIDEARM KIT	5	08/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	6	08/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	5	08/01/2022
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	6	08/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	08/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	08/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	08/01/2022
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	10	01/15/2023
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	10	01/15/2023
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	10	01/15/2023
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	10	01/15/2023
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73309	AXON CAMERA REFRESH ONE	5	08/15/2023
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	08/15/2023
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	10	01/15/2024
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	10	01/15/2024
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	10	01/15/2025
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	10	01/15/2025
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	10	01/15/2025
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	10	01/15/2025
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	10	01/15/2026
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	10	01/15/2026
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	20242	TASER CERTIFICATION PROGRAM YEAR 6-10 HARDWARE	5	02/15/2026
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73310	AXON CAMERA REFRESH TWO	5	02/15/2026
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	02/15/2026
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	10	01/15/2027
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	10	01/15/2027
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73345	AXON CAMERA REFRESH THREE	5	08/15/2028
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73347	MULTI-BAY BWC DOCK 3RD REFRESH	1	08/15/2028
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73346	AXON CAMERA REFRESH FOUR	5	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73348	MULTI-BAY BWC DOCK 4TH REFRESH	1	02/14/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	20248	TASER 7 EVIDENCE.COM LICENSE	5	09/01/2022	02/14/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73478	REDACTION ASSISTANT USER LICENSE	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73618	CITIZEN FOR COMMUNITIES USER LICENSE	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73680	RESPOND DEVICE PLUS LICENSE	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73682	AUTO TAGGING LICENSE	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	50	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73739	PERFORMANCE LICENSE	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	09/01/2022	02/14/2031

Services

Bundle	Item	Description	QTY
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	5

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	80464	EXT WARRANTY, CAMERA (TAP)	5	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	09/01/2022	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	80374	EXT WARRANTY, TASER 7 BATTERY PACK	6	08/01/2023	02/14/2031
2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	80395	EXT WARRANTY, TASER 7 HANDLE	5	08/01/2023	02/14/2031

Payment Details

Feb 2021

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	5	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Aug 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$10,510.37	\$0.00	\$10,510.37
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	5	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Total				\$10,510.37	\$0.00	\$10,510.37

Mar 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03

Mar 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,468.03	\$0.00	\$12,468.03
Total				\$12,468.03	\$0.00	\$12,468.03

Mar 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	OSP7+10Year	2021 - OFFICER SAFETY PLAN 7 PLUS 10 Year	5	\$12,467.80	\$0.00	\$12,467.80
Total				\$12,467.80	\$0.00	\$12,467.80

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

This quote is co-termed with quote Q-376026 (executed contract #00073608).

Signature

Date Signed

6/28/2022

