

**PLANNING & DEVELOPMENT MEMORANDUM**  
**#7-2026**

**DATE:** March 9, 2026

**TO:** Honorable Mayor Meredith Leighty and City Council Members

**THROUGH:** Heather Geyer, City Manager *hmg*  
Jason Loveland, Deputy City Manager *JL 2*

**FROM:** Becky Smith, Interim Director of Planning & Development  
Mara Owen, Sustainability Coordinator

**SUBJECT:** CR-57 – Partners in Energy – Beneficial Electrification Phase II MOU

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**PURPOSE**

To consider CR-57, a resolution approving a Memorandum of Understanding (MOU) between the City and Xcel Energy, for Phase II Implementation of the Beneficial Electrification Roadmap, through the Partners in Energy program.

**BACKGROUND**

The City of Northglenn has been participating in Xcel Energy's Partners in Energy Beneficial Electrification program since August of 2025 when Council approved the Phase I MOU. This program is designed to advance the implementation actions identified in Northglenn's Climate Action and Resilience Plan.

Phase I of the program concluded in February 2026 with the completion of the City's Beneficial Electrification Roadmap (Attachment 1). The Roadmap was collaboratively developed through a broad stakeholder process including a large planning workshop and four targeted focus groups held between October and December 2025. The Roadmap identifies specific strategies across four focus areas to help the City make meaningful progress toward our climate and resilience goals.

The Roadmap's nine strategies are organized into the following four focus areas:

- **Residential:** Education and outreach to promote energy efficiency and electrification, primarily for existing single-family homeowners, including trusted resource development, targeted neighborhood outreach, and connecting income-qualified residents with weatherization programs.
- **Commercial, Institutional, and Industrial:** One-on-one engagement with commercial property owners to promote building and fleet electrification, including a business lunch-and-learn series and a Green Business recognition program.
- **Municipal:** Foundational steps to prioritize high-impact energy efficiency and electrification projects for City facilities and fleet, including participation in Xcel Energy's Strategic Energy Management and Fleet Electrification Advisory programs.
- **Workforce Development:** Contractor training and engagement to grow the local pool of qualified, registered contractors, including training sessions on the Xcel Energy registered contractor process and connecting workforce organizations with Clean Energy Careers funding opportunities.

Phase II, covered by this MOU, dedicates the remaining 12 months of the program from April 2026 through March 31, 2027 to implementing these strategies. This phase continues to leverage Xcel Energy's expertise, data, and resources at no monetary cost to the City.

Phase II also represents a continued commitment by the City to support implementation. City staff will support through coordination, stakeholder engagement, and project management as outlined in the MOU. Key City responsibilities include promoting programs through City communications channels, attending outreach events, enrolling municipal facilities in energy programs, and tracking participation outcomes.

#### **BUDGET/TIME IMPLICATIONS**

Phase II requires no monetary contribution from the City. The MOU is a voluntary, non-binding agreement that does not alter any existing agreements between the City and Xcel Energy. However, this work is intended to catalyze strategic implementation of the Climate Action and Resilience Plan which may require additional funding or staffing resources in the future. Any such requests would be presented in future budget cycles.

#### **STAFF RECOMMENDATION**

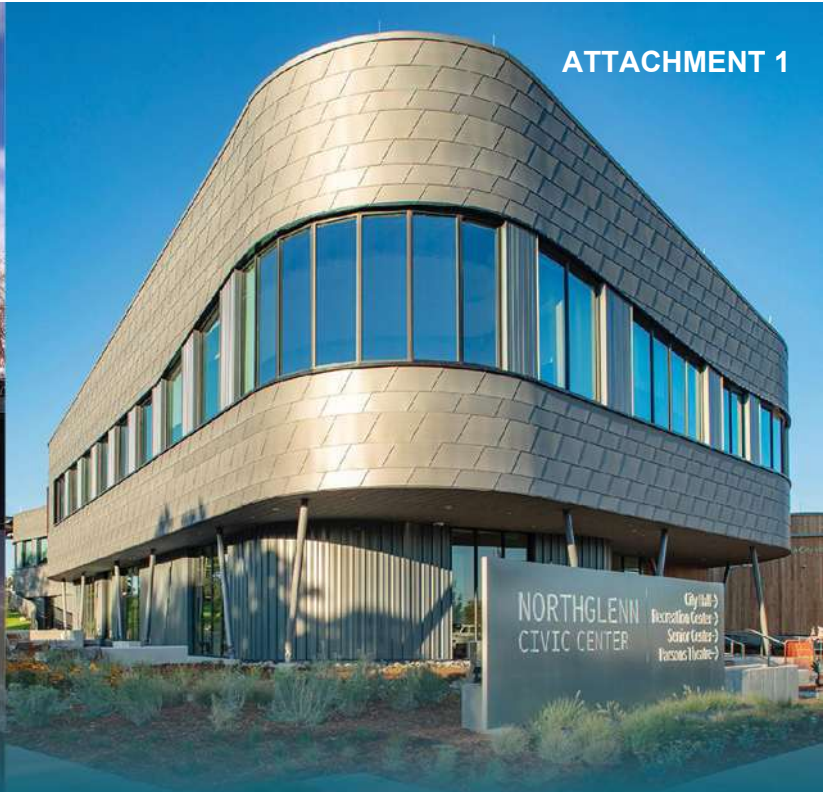
Staff recommends approval of CR-57.

#### **STAFF REFERENCE**

If Council members have any questions, please contact Becky Smith, Interim Director of Planning & Development, at [bsmith@northglenn.org](mailto:bsmith@northglenn.org) or 303-450-8741.

#### **ATTACHMENT**

1. Partners in Energy – Northglenn Beneficial Electrification Roadmap



# A BENEFICIAL ELECTRIFICATION ROADMAP FOR THE City of Northglenn

March 2026



# Acknowledgements

Thank you to the following individuals who contributed many hours of service to developing this Beneficial Electrification Roadmap.

The content of this plan is derived from a series of planning workshops hosted by Xcel Energy's Partners in Energy. Xcel Energy is the main electric and gas utility serving the City of Northglenn. Partners in Energy is a two-year collaboration to develop and implement a community's energy goals. For more information about the planning workshop see Appendix A.

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This Beneficial Electrification Roadmap was funded by and developed in collaboration with Xcel Energy’s Partners in Energy. Partners in Energy shall not be responsible for any content, analysis, or results if the City of Northglenn has made modifications to the plan.

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## Glossary of Terms

**Beneficial Electrification:** Reducing direct fossil fuel use by switching to electricity as power source. Examples of direct fossil fuel use include gas stoves, natural gas furnaces, and gas- or diesel-powered cars.

**Carbon-free:** Carbon-free refers to sources of energy that will not emit additional carbon dioxide into the air. Wind, solar and nuclear energy are all carbon free sources but only wind and solar are renewable.

**Demand Side Management (DSM):** Modification of consumer demand for energy through various methods, including education and financial incentives. DSM aims to encourage consumers to decrease energy consumption, especially during peak hours, or to shift time-of-energy use to off-peak periods such as nighttime and weekend.

**Energy Savings:** Comes from a permanent change that results in using less energy to achieve the same results. A new furnace uses X% less energy to keep your home at the same temperature (all things being equal), resulting in energy *savings* of X%. For accounting purposes, energy savings are only counted in the year the new equipment is installed.

**Fossil Fuels:** Fuels such as coal, oil, and gas that are non-renewable resources formed from buried prehistoric organic matter.

**Greenhouse Gases (GHG):** Gases in the atmosphere that absorb and emit radiation and significantly contribute to climate change. The primary greenhouse gases in the earth's atmosphere are water vapor, carbon dioxide, methane, nitrous oxide, and ozone.

**Kilowatt-hour (kWh):** A unit of electricity consumption.

**Metric Tons of Carbon Dioxide Equivalent (MTCO<sub>2e</sub>):** A unit of measure for greenhouse gas emissions. The unit "CO<sub>2e</sub>" represents an amount of a greenhouse gas whose atmospheric impact has been standardized to that of one unit mass of carbon dioxide (CO<sub>2</sub>), based on the global warming potential (GWP) of the gas.

**Premise:** A unique combination of a service address and meter. For residential customers, this is the equivalent of an individual house or dwelling unit in a multi-tenant building. For business customers, it is an individual business, or for a larger business, a separately metered portion of the business' load at that address.

**Resilience:** The ability to prepare for and adapt to changing conditions and withstand and recover rapidly from disruptions. Resilience includes the ability to withstand and recover from deliberate attacks, accidents, or naturally occurring threats or incidents.

**Solar Photovoltaic (PV):** Solar cells/panels that convert sunlight into electricity (convert light, or photons, into electricity, or voltage).

**Subscription:** An agreement to purchase a certain amount of something in regular intervals.

**Therm (thm or therm):** A unit of natural gas consumption.

**Trade Partner:** Trade partners, also known as trade allies or business trade partners, are vendors and contractors who work with business and residential customers servicing, installing, and providing consulting services regarding the equipment associated with utility rebate programs. Their support for utility programs can range from providing equipment and assisting with rebate paperwork, to receiving rebates for equipment sold.

**Weatherization:** Improvements to a building that reduce energy use and protect the building interior including but not limited to air sealing, ventilation, and upgrades to insulation, doors, and windows.

# Executive Summary

## ABOUT THIS PLAN

This Beneficial Electrification (BE) Roadmap was developed to identify Partners in Energy support to advance relevant goals and priority actions identified in the City of Northglenn’s [2025 Climate Action and Resilience Plan \(CARP\)](#).

## WHAT IS BENEFICIAL ELECTRIFICATION

Beneficial electrification involves reducing direct fossil fuel use in a way that lowers greenhouse gas emissions and keeps energy costs as low as possible. Examples of direct fossil fuel use include gas stoves, natural gas furnaces, and gas- or diesel-powered cars.

## FOCUS AREAS AND STRATEGIES

To structure the targets and strategies in this BE Roadmap, the Beneficial Electrification Team developed nine strategies organized into the following four focus areas.



- 1. **Residential:** Education and outreach to promote efficiency and electrification activities, primarily for existing single-family homeowners.
  - **Strategy R-1:** Develop Trusted Residential Electrification and Energy Efficiency Resources
  - **Strategy R-2:** Conduct Targeted Home and Neighborhood Outreach
  - **Strategy R-3:** Connect Income Qualified Residents with Weatherization Programs



- 2. **Commercial, Institutional, and Industrial:** One-on-one engagement with interested commercial property owners to promote building and fleet electrification.
  - **Strategy C-1:** Encourage Businesses in the City Of Northglenn to take One or More Electrification Actions
  - **Strategy C-2:** Celebrate Businesses that Contribute towards Reaching Climate Action Goals



- 3. **Municipal:** Foundational activities to help prioritize high-impact energy efficiency and electrification projects for municipal facilities and fleet.
  - **Strategy M-1:** Prioritize Energy Efficiency Improvements for Highest Energy Users



- 4. **Workforce Development:** Contractor training and engagement to increase the local pool of qualified, registered contractors to support residential and commercial electrification projects.
  - **Strategy W-1:** Deliver a Training and FAQ Session for Contractors on How to Become an Xcel Energy Registered Contractor
  - **Strategy W-2:** Connect local Workforce Organizations with Funding Opportunities through Clean Energy Careers

## IMPACT AND RESULTS OF PLAN IMPLEMENTATION

Collectively, the targets and strategies outlined in this BE Roadmap below, each tied to specific program participation goals, are expected to save approximately 2,400,000 kWh and 93,000 therms, resulting in an estimated savings of roughly 1,200 metric tons of CO<sub>2</sub>-equivalent emissions.



## Introduction

### ABOUT THIS PLAN

This Beneficial Electrification (BE) Roadmap was developed to identify Partners in Energy support for relevant goals and priority actions identified in the City of Northglenn’s [2025 Climate Action and Resilience Plan \(CARP\)](#).

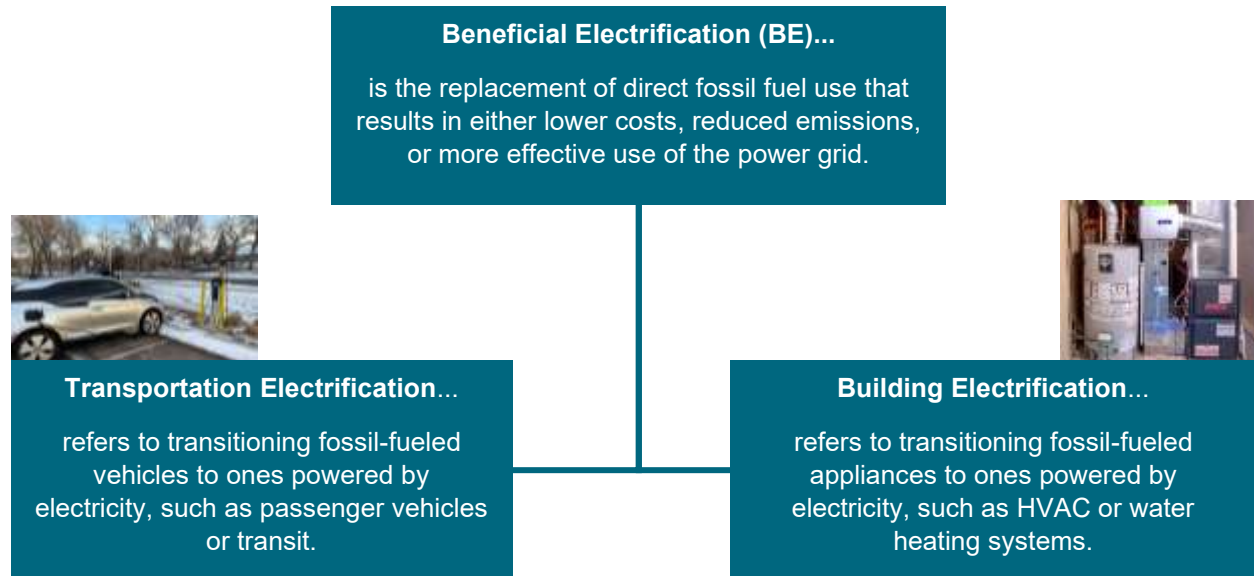
The targets and strategies outlined in this Roadmap were developed collaboratively with a group of stakeholders, referred to as the Beneficial Electrification Team, through a planning workshop and four targeted focus group discussions conducted between October and December of 2025. The Beneficial Electrification Team included representatives from the City of Northglenn and organizations in the community (see **Acknowledgements** for full list of participants). Team members coordinated throughout the process to share information and identify potential opportunities for partnership during implementation. See Appendix A for more information about the planning process and Xcel Energy Partners in Energy.

The City of Northglenn is one of more than 50 other Colorado communities that have developed Energy Action Plans, Electric Vehicle Action Plans, and Beneficial Electrification Plans through Xcel Energy’s Partners in Energy, an offering that provides resources for community energy planning.

The City of Northglenn had its first collaboration with Xcel Energy’s Partners in Energy in 2019, when they developed an Energy Action Plan. In 2022, Northglenn developed an Electric Vehicle Action Plan through Partners in Energy. This BE Roadmap marks the third collaboration between the City of Northglenn and Partners in Energy

## WHAT IS BENEFICIAL ELECTRIFICATION

Beneficial electrification involves reducing direct fossil fuel use in a way that lowers greenhouse gas emissions and keeps energy costs as low as possible. Examples of direct fossil fuel use include gas stoves, natural gas furnaces, and gas- or diesel-powered cars. Electrifying equipment allows for lower-carbon energy sources, like wind and solar, to meet energy demands.



### Maximizing the Benefits of Electrification

**Transportation Electrification is a great way of starting with beneficial electrification.**

Swapping gas-powered vehicles can provide immediate greenhouse gas emission benefits and operational cost savings. Additionally, studies have found EVs to be 50% less costly to maintain over the lifetime of the vehicle compared to gas-powered cars (U.S. Department of Energy, 2021).

**Before switching out natural gas furnaces, work on energy efficiency first.** Improving the efficiency of a building envelope (walls, windows, attic) is one way to increase operational cost savings and reduce greenhouse gas emissions. This includes activities like insulation and air sealing or replacing drafty windows with more energy efficient ones. Focusing on building envelope efficiency first potentially allows residents to purchase smaller home heating and cooling equipment and use less energy in general. However, it is important to keep in mind that right now electricity is more expensive than natural gas. After improving overall energy efficiency first, residents may still see a cost increase on their utility bill after installing electric heating and cooling equipment, especially if they did not have cooling equipment before.

**Renewable energy is a great next step after electrification.** Residents may want to consider subscribing to a renewable energy subscription program or installing on-site solar. Installing on-site solar can have the added benefit of lowering the utility bill, since some or all electricity demands can be met by that on-site solar energy.

In 2023, Xcel Energy met 44% electricity demands with renewable energy sources (**Xcel Energy, 2024**). Xcel Energy is working toward a goal of providing 100% carbon free energy by 2050 (**Xcel Energy, 2025**).

## NORTHGLENN'S UNIQUE ELECTRIFICATION LANDSCAPE

The City of Northglenn wants to support its residents and businesses on their electrification journey. However, the community faces several pressing challenges that limit widespread adoption of beneficial electrification.

- **Affordability and Upfront Costs:** Many Northglenn residents face financial barriers to upgrading appliances, retrofitting homes, or purchasing electric vehicles. As a working-class community with a significant portion of income-constrained households, the upfront cost of electric technologies (even when long-term savings exist) remains a major barrier.
- **Aging Housing Stock:** Much of Northglenn's housing was built in the 1960s and 1970s, making electrification more complicated and costly due to outdated electrical panels, insufficient insulation, and lack of energy efficiency. Many homes require significant upgrades before electric appliances or heat pumps can be installed.
- **Lack of Awareness and Misinformation:** There is a general lack of understanding among community members about the benefits of electrification, available incentives, and how these technologies perform compared to traditional gas systems. Misinformation and trust gaps are persistent barriers.
- **Equity in Access:** Renters, lower-income households, and small businesses often have limited control over energy upgrades or lack resources to participate in available programs. Northglenn's Climate Action and Resilience Plan emphasizes the importance of closing this access gap and ensuring that electrification efforts are inclusive and accessible.
- **Workforce and Contractor Availability:** There is a shortage of trained contractors familiar with installing and servicing electrified systems, which can delay projects or make them more expensive. Workforce development is a growing concern as demand for electrification increases.
- **Grid Readiness and Coordination:** As electrification expands, ensuring local infrastructure is prepared for increased electrical demand, especially in neighborhoods with high adoption potential, will be crucial. Early communication about expected demand changes to Xcel Energy is essential to help inform the utility infrastructure planning.

This BE Roadmap seeks to address these challenges, while leveraging local and regional momentum, including an influx of funding, regional workforce activities, and Northglenn's recently adopted Climate Action and Resilience Plan.

## BUILDING ON NORTHGLENN'S CLIMATE ACTION AND RESILIENCE PLAN

Northglenn is a diverse, working-class suburb of the Denver metro area with a strong commitment to environmental stewardship. In 2025, the City of Northglenn adopted its first-ever Climate Action and Resilience Plan (CARP), which provides a clear and comprehensive path to reduce greenhouse gas emissions and enhance community resilience to the current and future effects of climate change.

The CARP identifies beneficial electrification and investment in renewable energy as critical solutions to meet greenhouse gas (GHG) emissions reduction targets. Northglenn recognizes that broader community adoption of beneficial electrification, particularly among residents and

small businesses, requires a coordinated strategy that addresses affordability, education, and equity.

This BE Roadmap seeks to catalyze implementation of relevant solutions identified in the CARP. In this context, the word “relevant” refers to the solutions in the CARP, where Partners in Energy, as an Xcel Energy program, is suited to provide support and added capacity.

### Climate Action and Resilience Plan Vision

This BE Roadmap will gain inspiration from and align with the following vision from Northglenn’s CARP:

**“The City of Northglenn’s Climate Action and Resilience plan will inspire collective action to strategically draw down climate emissions, while improving our collective ability to cope with the impacts of climate change. This plan for climate action in Northglenn will be aspirational, inspirational, integrated, strategic, regionally, aligned, inclusive, and just.”**

### Climate Action and Resilience Plan Goals

This BE Roadmap strives to make interim progress toward the following greenhouse gas (GHG) emission reduction goal from Northglenn’s CARP:

**“Reduce GHG emissions 25% by 2030, 75% by 2040, and net-zero by 2050, compared to 2016 baseline.” ( Figure 1)**

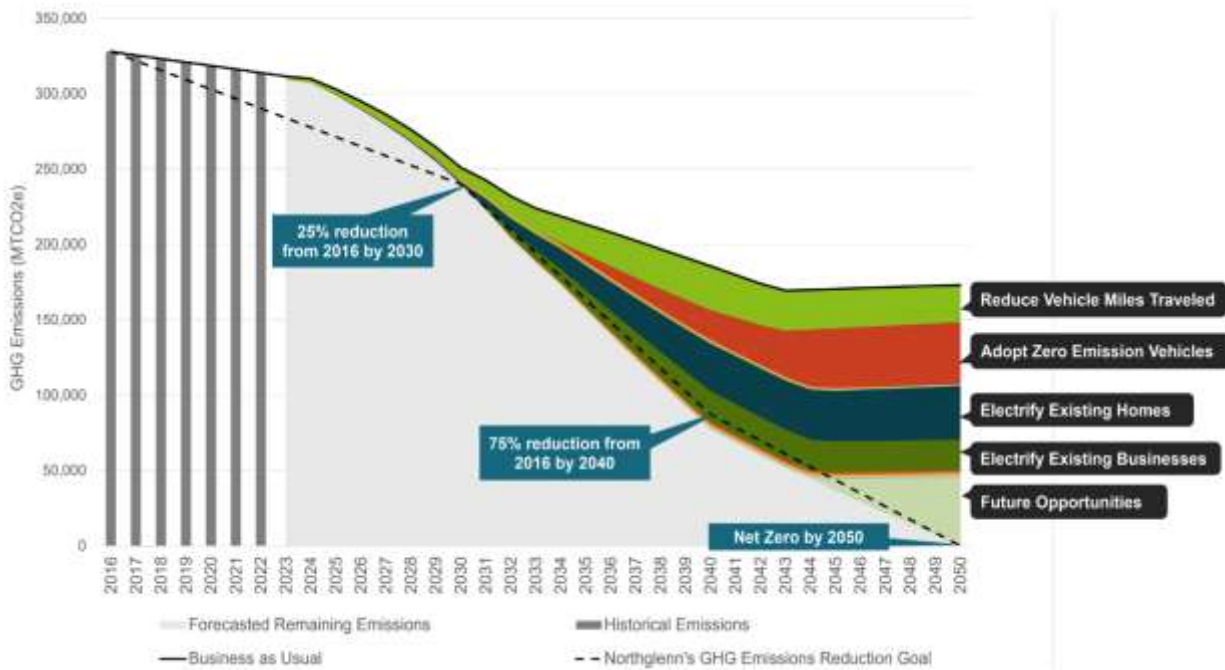


Figure 1: City of Northglenn’s Solution-Oriented Pathway Net Zero by 2050 (Source: City of Northglenn’s Climate Action and Resilience Plan 2025)

Additionally, this BE Roadmap will gain inspiration from and align with the following resilience goals from Northglenn's CARP:

- **“Build resiliency from top climate risks by 2025, particularly for vulnerable populations (Northglenn Sustainability Plan, 2022).**
- **Reduce the impacts of natural and manmade hazards (Northglenn Comprehensive Plan, 2023).**
- **Aim to target 40% of Climate Action and Resilience Plan implementation benefits, such as staff time, program participation, or funding, toward census block groups with a Colorado EnviroScreen score of 80 or above.” (Figure 2)**

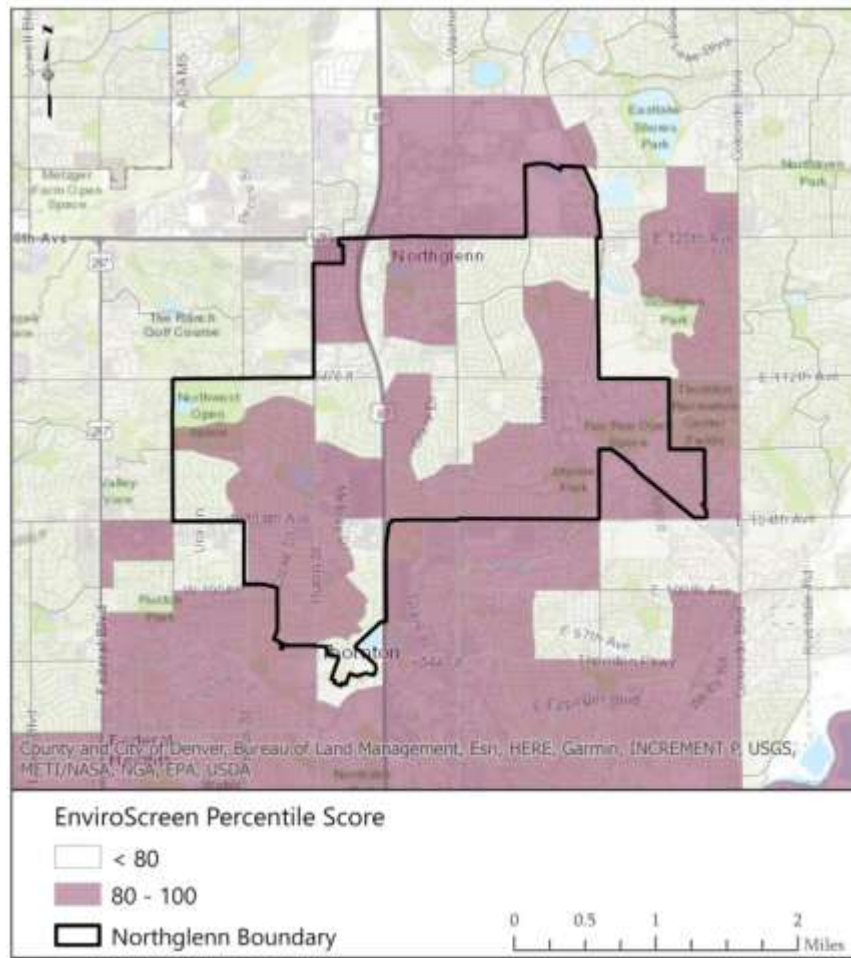


Figure 2: Colorado EnviroScreen Composite Health and Social Factors Percentile Scores by Census Block Group for Northglenn (Source: City of Northglenn's Climate Action and Resilience Plan 2025)

## Relevant Solutions and Priority Actions for the BE Roadmap

Northglenn’s Climate Action and Resilience Plan identifies key “**solutions**” for addressing climate change across **seven topic areas**. Each solution includes a list of **priority actions** for immediate implementation and/or **additional opportunities** for future consideration.

Figure 3 lists the 24 priority actions identified in Northglenn’s CARP. The intent of this Beneficial Electrification Roadmap is to catalyze implementation for the red starred actions:



Figure 3. Priority actions (marked with a red star) for this BE Roadmap from Northglenn’s 2025 Climate Action and Resilience Plan

## Other Relevant City Efforts

In addition to the Climate Action and Resilience Plan, Northglenn has completed several additional plans, projects, and initiatives in support of beneficial electrification, including:

- **Strategic Plan:** The 2025-2029 Northglenn City Council Strategic Plan includes item 5.2 Climate Action and Resilience Plan which provides direction to “implement the short and long-term tasks in the Climate Action and Resilience Plan”, directly linking the two plans. The Strategic Plan includes several priority items related to beneficial electrification for both municipal facilities and the community.
- **Sustainability Plan:** Northglenn updated their Sustainability Plan in 2022 to include “Climate Action” as a goal area. The Sustainability Plan established a climate resilience goal that is reinforced through the Climate Action and Resilience Plan.
- **Partners in Energy Electric Vehicle Action Plan:** Includes strategies to support municipal and community-wide EV adoption and infrastructure growth.
- **Electric Vehicle Charging:** Installed EV charging stations (fleet and public) across multiple City facilities and started working on an EV Transition plan for new city vehicles.
- **Solar Programs:** Participated in Solar Switch programs to make renewable energy more accessible to residents.
- **Sustainability Committee:** Re-formed a Sustainability Committee of community members to help guide implementation of the CARP and recommend policies and programs aligned with environmental stewardship.
- **City Hall Construction:** Finished construction of a fully electric, net-zero energy City Hall in 2025, which will be the first municipal building in Colorado certified under the CORE Green Building framework.

This Beneficial Electrification Roadmap serves as a 12-month work plan, outlining the specific steps the City of Northglenn will take to catalyze priority actions in direct support of the Climate Action and Resilience Plan and the Northglenn 2025-2029 Strategic Plan. Where these plans identified “what needs to happen” this BE Roadmap identifies “how things will happen”, and supplies resources to do so, in the form of **246** hours implementation support from Partners in Energy over 12 months.



## Northglenn’s Beneficial Electrification Roadmap

The purpose of this Beneficial Electrification Roadmap is to advance progress toward the carbon reduction targets identified in the “Buildings” topic area of the CARP. Because this BE Roadmap has a 12-month implementation horizon, it prioritizes actions that support achievement of the interim 2027 emissions-reduction targets. These near-term targets are consistent with CARP’s long-term objective of reducing greenhouse gas emissions by 25 percent below 2016 levels by 2030.

Collectively, the targets and strategies outlined below in this BE Roadmap, each tied to specific program participation goals, are expected to save approximately 2,400,000 kWh and 93,000 therms, resulting in an estimated savings of roughly 1,200 metric tons of CO<sub>2</sub> equivalent emissions. Participation from the commercial sector, including municipal facilities, accounts for approximately 70 percent of the total projected emissions reductions, while residential participation contributes the remaining 30 percent. 50 percent of the overall emissions savings are tied to commercial participation in high-impact, high-effort energy efficiency programs.

To structure the targets and strategies in this BE Roadmap, the Beneficial Electrification Team formed four focus areas.



**1. Residential:** Education and outreach to promote efficiency and electrification activities, primarily for existing single-family homeowners.



**2. Commercial, Institutional, and Industrial:** One-on-one engagement with interested commercial property owners to promote building and fleet electrification.



**3. Municipal:** Foundational activities to help prioritize high-impact energy efficiency and electrification projects for municipal facilities and fleet.



**4. Workforce Development:** Contractor training and engagement to increase the local pool of qualified, registered contractors to support residential and commercial electrification projects.

Each focus area includes the following elements:

- **Guiding principles:** Clear guardrails for identifying and scoping implementation activities given Northglenn’s climate action priorities, and in the context of headwinds and tailwinds (opportunities and barriers) identified by the Beneficial Electrification Team. See Appendix A for a list of headwinds and tailwinds by focus area.
- **Relevant CARP priority actions:** A list of the relevant priority actions and additional opportunities from the CARP for that focus area.
- **Beneficial electrification targets:** Focus area-specific targets until the end of 2027 that reflect progress toward City of Northglenn’s 2030 emission reduction goals, as outlined in the CARP. The targets presented reflect the level of community participation and engagement required to achieve the carbon reduction goals for each focus area by 2027.
- **Beneficial electrification actions:** Specific actions to implement over the next 12 months to make progress toward beneficial electrification targets of the BE Roadmap. Each action includes a description, one or more desired outcomes, key implementation steps and timelines, and roles and responsibilities for the City of Northglenn and Partners in Energy.



## 1. RESIDENTIAL

The City of Northglenn is predominantly built out, which puts the focus for this Beneficial Electrification Roadmap on existing homes, rather than new construction. The residential sector accounts for about 60% of the City of Northglenn’s total greenhouse gas emissions. The intent of this focus area is to motivate homeowners to improve their building’s energy efficiency, and to transition away from fossil fuel to all-electric systems. Priority energy efficiency measures include building envelope upgrades by adding insulation, and air sealing. Priority electrification measures include heat pumps and heat pump hot water heaters.

There is a lot of momentum in the residential weatherization and electrification space in Colorado. [Power Ahead Colorado](#) received a \$200 million federal grant to decarbonize homes in the Denver Metro Area, while Xcel Energy’s Clean Heat Plan has a total of \$400 million allocated towards reducing emissions in Colorado. In addition, the Colorado Energy Office also just launched two programs, [Home Electrification and Application Rebates \(HEAR\)](#) and [Home Efficiency Rebates \(HER\)](#), to support energy efficiency and electrification in the State of Colorado. Therefore, the activities in this focus area center around connecting existing residential property owners with all the available resources, rebates, and information to support energy efficiency and electrification retrofits.

### Guiding Principles

- Connect the right people with the right actions and funding for their situation
- Keep beneficial electrification communications clear, simple, and actionable
- Aim to maximize the benefits of electrification: reduce GHG emissions, improve performance and comfort, while minimizing cost impacts
- Be transparent about the upfront and operational costs associated with electrification

### Relevant CARP Priority Actions

- B-2a: Increase participation in low-income weatherization services
- B-2b: Connect residents with resources to support electrification

## Beneficial Electrification Targets

- 164 residents in the City of Northglenn complete insulation work in their homes
- 45 residents in the City of Northglenn install a heat pump in their homes
- 45 residents in the City of Northglenn install a heat pump hot water heater in their homes

See **Appendix B: Methodology for Measuring Success** for a detailed breakdown of the targets.

## Beneficial Electrification Actions

The Beneficial Electrification Team identified the following residential actions to implement in the residential sector (see the detailed action plans below):

- Strategy R-1: Develop Trusted Residential Electrification and Energy Efficiency Resources
- Strategy R-2: Conduct Targeted Home and Neighborhood Outreach
- Strategy R-3: Connect Income Qualified Residents with Weatherization Programs

### **R-1: DEVELOP TRUSTED RESIDENTIAL ELECTRIFICATION AND ENERGY EFFICIENCY RESOURCES**

Many residents in the City of Northglenn live in older homes (around 1960) with aging gas furnaces and ductwork, as well as insufficient insulation. When seeking information about system upgrade options, residents often encounter contractors with limited availability to explain different options in detail. As a result, residents may be exposed to misinformation, become overwhelmed by conflicting guidance, or develop distrust toward contractors or organizations.

Therefore, this strategy aims to provide residents with clear, reliable, and accessible information about heat pump installations. In addition, this strategy includes the creation and distribution of informational material regarding a “Whole Home Approach”, for residents who want to carry out multiple energy efficiency and electrification projects beyond a heat pump installation.

This information will be delivered through four complementary resources:

1. Heat Pump 101 Online Class: A recorded online video explaining the fundamentals of heat pump technology and installations
2. Heat Pump Buyer’s Guide: A practical document offering a checklist to support residents when evaluating and purchasing a heat pump
3. Weatherization Flyer: An informational resource describing the benefits of insulation and air sealing work, and available Xcel Energy programs
4. Whole Home Efficiency Flyer: An informational resource describing the Xcel Energy program, its benefits and eligibility criteria

### Desired Outcomes

- 150 views of recorded Heat Pump 101 Class
- 100 views of heat pump buyers’ guide
- 100 views of weatherization flyer
- Distribute 100 Whole Home Efficiency flyers
- 100 views of Whole Home Efficiency online materials

### Scope and Timing

Timing: Q2-Q4 2026

- Develop and deliver a virtual heat pump 101 “class” for residents interested in purchasing a new heat pump. If feasible, record the class and make it available online in small digestible sections.
- Include information on how a heat pump works, pros and cons of natural gas backup systems, potential utility bill impacts, key considerations for purchase and installation and currently available incentives.
- Develop a new heat pump buyer “guide” or checklist summarizing key considerations when purchasing a new heat pump.
  - Guide will serve as a printable companion piece to the virtual class.
- Leverage Xcel Energy registered contractor list to help identify a contractor.
- Develop a weatherization-specific flyer summarizing the benefits of weatherization and programs and incentives available to support weatherization.
- Develop a flyer summarizing Xcel Energy’s Whole Home Efficiency program and leverage City channels to do additional promotion.

### Roles and Responsibilities

#### City of Northglenn | Communications and Marketing, Planning and Development

- Review and provide feedback on content, including heat pump 101 class content, heat pump buyers’ guide, and weatherization flyer.
- Lead identification of local realtors and/or contractors for participation in heat pump 101 class content and/or ask a contractor video series.
- Coordinate scheduling, promotion, and registration for virtual heat pump 101 class, including registration.
- Post resources on City website and promote through standard City channels (community events, social media, newsletter, NextDoor).
- Track outreach, including clicks/views and number of flyers distributed.

#### Partners in Energy

- Lead content development for heat pump buyers guide, and weatherization flyer.
- Provide Whole Home Efficiency program flyer and newsletter content, if needed.
- Lead content development and delivery of virtual, heat pump 101 class including identifying a speaker and recording training. Support development of promotional materials.

#### **STRATEGY R-2: CONDUCT TARGETED HOME AND NEIGHBORHOOD OUTREACH**

While many residents benefit from general electrification education, others are more likely to act when information is tailored to their specific housing conditions, neighborhood context, or heating system. This strategy focuses on targeted, place-based outreach that brings relevant, practical information directly to residents and creates opportunities for two-way conversation.

One approach within this strategy leverages in-person engagement through the City of Northglenn’s annual Neighborhood Nights Out series. These ward-based events provide an opportunity to meet residents where they live, distribute trusted materials developed under Strategy R-1, and facilitate more in-depth conversations about electrification within targeted communities. In-person engagement helps address common barriers such as misinformation, distrust, or uncertainty, and allows residents to ask questions and receive clear, unbiased answers. Where feasible, events may also include hands-on, “touch-and-feel” demonstrations to help residents better understand electrification technologies.

A complementary approach focuses on targeted outreach to homes with electric resistance heating. Electric resistance heating is common in homes built between 1970 and 1980 and, while electric, is relatively inefficient and associated with high winter electricity use. Air source heat pumps offer a significantly more efficient alternative and can reduce electricity consumption while maintaining comfort, with the added benefit of providing air conditioning. By identifying and directly reaching those households, this strategy delivers tailored information to residents, where electrification upgrades may offer particularly strong comfort, cost, and resilience benefits.

The third targeted effort is to promote participation in Xcel Energy's Whole Home Approach program. The program helps homeowners improve their home's energy efficiency by offering additional rebates for insulation, air sealing, and other upgrades – rebates that apply on top of the already existing rebates. Due to the structure of the program, which requires multiple projects within a limited timeframe, this strategy is targeted toward homeowners who are in a stable financial position and willing to invest in long-term environmental improvements. During the planning process, the Fox Run neighborhood was identified as a target audience.

Together, these place-based and system specific outreach efforts aim to reduce knowledge barriers, build trust, and translate general education into action by delivering the right information to the right residents at the right time.

#### Desired Outcomes

- 500 interactions at Neighborhood Nights
- Distribution of 250 heat pump buyer guides at Neighborhood Nights (developed in R-1)
- Distribution of 250 weatherization flyers at Neighborhood Nights (developed in R-1)
- Distribution of 100 electric resistance heating post cards at Neighborhood Nights
- Reach of 500 homes suspected of having electric resistance heating with postcards in addition to Neighborhood Nights distribution

#### Scope and Timing

Timing: Q2-Q3 2026

- Draft an electric resistance heating postcard focused on the comfort, resilience, and operational efficiency benefits of switching to a heat pump.
- Identify neighborhoods and/or homes most likely to have electric resistance heating.
- Send electric resistance heating postcards to up to 1,000 homes identified as likely to have electric resistance heating.
- Provide educational materials (developed in R-1) for the Neighborhood Nights out.
- Develop additional activities for outreach events (e.g., electrification demonstration activities, electrification trivia board, etc.).
- Attend and deliver educational materials to Neighborhood Nights out.

#### Roles and Responsibilities

##### **City of Northglenn | Communications and Marketing, Planning and Development**

- Review electric resistance heating postcard.
- Share postcards through permitting department when permits are pulled for remodels to connect with general contractors.
- Attend all five Neighborhood Night out summer events and distribute materials.

- Share electric resistance heating postcard at Ward 3 and Ward 4 Neighborhood Night out events.
- Connect Fox Run HOA with relevant materials.
- Track distribution of all printed materials.

### Partners in Energy

- Coordinate the production and delivery of event materials including, but not limited to:
  - Heat pump buyer guides, weatherization, and whole home efficiency program flyers developed through R-1
  - Xcel Energy electrification program information
  - Electrification trivia board
  - Prizes for electrification trivia (e.g., light bulbs, specialty kits, candy, etc.)
- Develop up to three electrification demonstration activities for Neighborhood Nights out event series (e.g., insulation panel testing, thermal camera, air sealing demonstration, weatherstripping station, heat pump diagram, induction stove demonstration, and magnet test station).
- Draft and design electric resistance heating postcard targeting homes with electric resistance heating.
- Identify up to 1,000 homes or neighborhoods likely to have electric resistance heating and coordinate delivery of postcards.

### **STRATEGY R-3: CONNECT INCOME QUALIFIED RESIDENTS WITH WEATHERIZATION PROGRAMS**

Income-qualified residents are highly sensitive to changes in monthly utility bills and to the upfront costs of major purchases. For this reason, it is critical to connect this population with available resources when engaging them around electrification and energy efficiency. Several income-qualified programs can cover the full cost of eligible projects, while others provide assistance with ongoing utility bill payments. Installing new equipment can improve comfort and reliability, and weatherization projects increase energy efficiency, which can help reduce monthly utility costs.

This effort specifically targets low-income homeowners living in older homes. Homeowners are prioritized because they have the authority to make decisions about property upgrades. Older homes are prioritized because they typically have lower energy performance and therefore offer greater opportunity for improvement through weatherization measures compared to newer buildings.

#### Desired Outcomes

- Connect 500 residents with income qualified resource brochures

#### Scope and Timing

Timing: Q3 2026

- Connect key Northglenn staff with income-qualified energy program information.
  - Draft program information brochure and share with City staff who work closely with income qualified residents (e.g., Snow Stormers, Crisis Response Unit, and Senior Center). Brochure will focus on “free to participate” and operational cost savings of weatherization activities.

- Host a one-hour virtual information session to answer staff questions about program services and sign-up processes.
- Host an income-qualified energy program sign up table at the August 21<sup>st</sup> Senior Celebration.
  - Coordinate attendance from Arapahoe County Weatherization and/or CARE to support program sign-ups.
  - Share program information brochure with residents.

### Roles and Responsibilities

#### City of Northglenn | Communications and Marketing, Planning and Development, Snow Stormers, Crisis Response Unit, Parks Recreation and Culture

- Review program information flyers and consider how to connect residents with relevant programs.
- Attend a one-hour virtual information session to answer staff questions about program services and sign-up processes. Distribute program information through relevant channels to income qualified residents.

#### Partners in Energy

- Draft an income-qualified program brochure to share with relevant Northglenn staff.
- Coordinate attendance from Arapahoe County Weatherization and/or CARE to support program sign-ups.
- Coordinate event materials for August Senior Celebration including giveaways.
- Two Partners in Energy staff to attend the Senior Celebration and share income-qualified program brochure and support sign-ups.



## 2. COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL

The commercial sector represents over 35% of the City of Northglenn’s total greenhouse gas emissions. Therefore, efficient heating and cooling for commercial buildings is a significant lever to reach climate action goals. The intent of this focus area is to connect business owners, commercial property owners and managers, and institutional building operators with information and resources to do retrofits. This includes retrofits that improve building energy efficiency, the transition away from fossil fuels to all-electric systems, and participation in utility programs that aim at providing guidance around retrofits. Multifamily buildings are not a priority for this focus area.

### Guiding Principles

- Target businesses with expressed interest in beneficial electrification
- Celebrate businesses who take one or more beneficial electrification action

### Relevant CARP Priority Actions

- B-3a: Connect businesses with resources to support electrification

### Beneficial Electrification Targets

- 34 existing commercial, public, or institutional buildings (excluding multifamily buildings) in the City of Northglenn to do energy efficiency upgrades including insulation work, lighting updates, or ventilation updates

- 10 existing commercial, public, or institutional buildings (excluding multifamily buildings) in the City of Northglenn install a heat pump and/or a heat pump hot water heater

See **Appendix B: Methodology for Measuring Success** for a detailed breakdown of the targets.

### **Beneficial Electrification Actions**

The Beneficial Electrification Team identified the following residential actions to implement in the commercial, institutional, and industrial sector (see the detailed action plans below).

- Strategy C-1: Encourage Businesses In The City Of Northglenn To Take One Or More Electrification Actions
- Strategy C-2: Celebrate Businesses That Contribute Towards Reaching Climate Action Goals

### **STRATEGY C-1: ENCOURAGE BUSINESSES IN THE CITY OF NORTHGLENN TO TAKE ONE OR MORE ELECTRIFICATION ACTIONS**

Business owners are always busy and can be harder to reach than residents. However, businesses make up a significant portion of the City of Northglenn community’s energy use, and their properties can benefit from electrification just as much as residential properties. The aim of this strategy is to do narrowly targeted outreach to businesses and inform them about electrification opportunities, available rebate programs and provide them with next steps via follow-up phone calls, if they are interested in an electrification project. In addition, Partners in Energy will host a training with relevant City of Northglenn staff members on available commercial Xcel Energy programs so they can be prepared to answer questions in the future.

#### **Desired Outcomes**

- Six businesses attend in-person lunch and learn info session
- At least 4 businesses take advantage of follow-up calls
- One business participates in Fleet Electrification Advisory Program
- 70 businesses receive informational materials

#### **Scope and Timing**

Timing: Q1 2026

- Host an in-person lunch and learn session for business owners and Northglenn staff, informing them about electrification opportunities, available funding support, and customized additional support, if needed.
  - Include key objectives of electrification, benefits of electrification (including potential opportunities for business promotion and awards), and available funding support. If feasible include relevant program portfolio managers and/or organizations that have participated in programs.
  - Develop a point in time commercial electrification funding and program summary, including high-level eligibility information.
- Host up to two virtual follow up calls with interested businesses to discuss electrification opportunities and support next steps such as program enrollment.

#### **Roles and Responsibilities**

**City of Northglenn | Economic Development, Planning and Development**

- Organize and promote the in-person lunch and learn session to a list of identified businesses and relevant City staff.
- Participate in the in-person lunch and learn session.
- Attend follow-up virtual calls, as able and appropriate.
- Connect new and existing businesses with electrification program information as opportunities arise.

### **Partners in Energy**

- Develop content for and facilitate an in-person lunch and learn session to introduce electrification opportunities to businesses and staff, and identify businesses interested in receiving support.
- Host up to two one-hour virtual follow up calls for businesses interested in pursuing one or more electrification action (e.g., panel upgrades, insulation and air sealing, space heating, water heating, fleet electrification), to discuss unique contexts and identify barriers and opportunities.
- Develop a commercial electrification funding and program summary flyer.

### **STRATEGY C-2: CELEBRATE BUSINESSES THAT CONTRIBUTE TOWARDS REACHING CLIMATE ACTION GOALS**

Through its 2025 CARP, the City of Northglenn has established ambitious energy efficiency and electrification targets for commercial buildings. Achieving these goals ultimately depends on the actions of local business owners. Recognizing and celebrating successful projects increases awareness of energy efficiency and electrification, elevates participating businesses within the community, and encourages peer businesses to take similar action.

#### **Desired Outcomes**

- At least seven business submissions for recognition.

#### **Scope and Timing**

Timing: Q2 2026

- Create a framework for recognition including overarching goal, qualifying projects, evaluation criteria, and reward identification.
- Promote the recognition opportunity within the targeted audience.

Timing Q3 2026

- Evaluate submissions and organize/facilitate awarding.
- Promote the outcome of the recognition opportunities.

#### **Roles and Responsibilities**

##### **City of Northglenn | Economic Development, Planning and Development**

- Lead the creation and administration of a "Green Business" award category for 2026 and 2027, including but not limited to the nomination, selection, and awarding of businesses.
- Update grant criteria to prioritize projects that support electrification.
- Lead the development of a flyer summarizing celebration opportunities.
- Lead the development of business highlights for all businesses completing one or more electrification actions.
- Share business highlights via City communication channels (e.g., website, newsletter, social media).

## Partners in Energy

- Support the creation and administration of the Green Business award by:
  - Informing nominee eligibility and evaluation criteria
  - Assisting with nominee identification using utility program participation data
  - Facilitating data waiver processes, as needed, to enable data sharing



## 3. MUNICIPAL

The City of Northglenn wants to lead by example in the building and transportation electrification space and show businesses and residents the way forward. With its successful retrofit of the Town Hall, Northglenn has already started the process of decarbonizing all municipal buildings. Activities in this focus area center on taking foundational steps to prioritize high-impact energy efficiency and electrification projects for Northglenn’s facilities and fleet.

### Guiding Principles

- Communicate successes and lessons learned from having “talked the talk”
- Continue to pursue opportunities that are impactful toward Northglenn’s climate goals and provide a good return on investment

### Relevant CARP Priority Actions

- B-3b: Decarbonize existing municipal facilities

### Beneficial Electrification Targets

- Enroll Water Treatment Plant in Strategic Energy Management program
- Complete Commercial Streamlined Assessment for up to five qualifying municipal facilities
- Enroll in the Fleet Electrification Advisory Program

### Beneficial Electrification Actions

The Beneficial Electrification Team identified the following residential actions to implement in the municipal sector (see the detailed action plans below).

- Strategy M-1: Prioritize Energy Efficiency Improvements For Highest Energy Users
- Strategy M-2: Participate In Xcel Energy Fleet Electrification Advisory Program

### **STRATEGY M-1: PRIORITIZE ENERGY EFFICIENCY IMPROVEMENTS FOR HIGHEST ENERGY USERS**

The City of Northglenn will participate in Xcel Energy building energy assessment programs with a focus on identifying energy efficiency and electrification opportunities for up to nine facilities with the highest annual energy use. This will enable to City to make strategic decisions about high-impact investments to reduce the greenhouse gas emissions for the municipal building sector. Additionally, this strategy will focus on improving Northglenn’s ability to access and manage Xcel Energy utility data, to better track energy trends and to continue to identify opportunities for reducing GHG emissions for the municipal sector.

### Desired Outcomes

- Northglenn Water Treatment Plant enroll in Strategic Energy Management
- Five of Northglenn’s eight remaining high-energy use municipal facilities enroll in Commercial Streamlined Assessment

## Scope and Timing

### Q2 2026

- Facilitate a virtual informational/enrollment meeting between appropriate Northglenn staff and commercial product portfolio manager.
- Enroll and participate in Strategic Energy Management for the Water Treatment Plant
- Enroll and participate in Commercial Streamlined Assessment for qualifying facilities
- If financially feasible, enroll in Building Assessment qualifying facilities
- Improve Northglenn's ability to access and analyze Xcel Energy data usage (e.g., via portfolio manager) to allow the City to track and monitor energy efficiency performance of facilities. This will include:
  - A one-hour virtual kick-off meeting with relevant staff to understand current conditions and staff training needs.
  - A one one-hour virtual "data jam" to set up high-priority facilities in portfolio manager.
  - A one one-hour training session with key staff. Training topics may include how to use and make updates to portfolio manager, how to interpret monthly data, and how to view 15-minute data for key facilities.

### Q3 2026

- Prioritize recommendations across all business energy assessments to identify the highest impact energy efficiency and electrification improvements.
- Develop and share a "success story" summarizing program participation outcomes and "wins", to be shared via City communication channels.

## Roles and Responsibilities

### City of Northglenn | Public Works - Facilities

- Lead scheduling and actively participate in informational and enrollment meeting for municipal programs.
- Enroll and actively participate in Strategic Energy Management for the Water Treatment Plant.
- Enroll and actively participate in Commercial Streamlined Assessment and Building Assessment programs for qualifying municipal facilities.
- Actively participate in Xcel Energy data training(s) to build staff capacity to identify energy use trends and opportunities.
- Present prioritized recommendations across all building assessments to City Council.
- Promote municipal highlights via City communication channels.

### Partners in Energy

- If feasible, organize speakers for and host a virtual informational Xcel Energy program meeting.
- If needed, help Northglenn prioritize buildings for participation in Commercial Streamlined Assessment and Building Assessment (e.g., if Northglenn does not have sufficient funding to enroll all eight identified facilities).

- Review recommendations of municipal energy assessments to provide a comprehensive, prioritized list of high-level recommendations across all facilities that participated in an energy assessment.
- Prepare for and facilitate staff meetings, data jams, and trainings (up to three, one-hour virtual meetings) to support municipal data access and interpretation.
- Develop a community highlight summarizing program successes to share via City communication channels.

**STRATEGY M-2: PARTICIPATE IN XCEL ENERGY FLEET ELECTRIFICATION ADVISORY PROGRAM**

The Fleet Electrification Advisory Program provides customized advising services to help prioritize electric vehicle investment and charging infrastructure investment and placement. The program can also provide guidance on an electric vehicle purchasing policy and approaches for electric vehicle maintenance. The City of Northglenn successfully participated in Xcel Energy’s Fleet Electrification Advisory Program (FEAP) during the implementation period of their Partners in Energy Electric Vehicle Plan. This participation allowed the city to address several high-impact opportunities. Northglenn stands to benefit from another round of participation to continue making progress on the CARP priority action M-2a Transition to low- and no emission municipal vehicles and equipment (see Figure 3).

**Desired Outcomes**

- Prioritized recommendations for electrifying fleet assets and for installing supporting charging infrastructure.
- Recommendations for an EV purchasing policy.
- Recommendations for maintaining an increasing, diverse electric fleet.

**Scope and Timing**

Q4 2026

- Enroll and actively participate in Fleet Electrification Advisory Program.
- Implement recommendations from Fleet Electrification Advisory Program.

**Roles and Responsibilities**

**City of Northglenn | Public Works - Fleet**

- Enroll in and actively participate in Xcel Energy’s Fleet Electrification Advisory Program.
- Share fleet electrification recommendations with City Council.

**Partners in Energy**

- Provide as needed or supplemental support for Northglenn’s FEAP participation, such as additional research or drafting of EV purchasing policy, research and recommendations for maintaining electric fleet, or development of resources for first responders related to EV crashes.



**4. WORKFORCE DEVELOPMENT**

Having enough trained workers to support energy efficiency projects and the shift to electric equipment is critical to meeting greenhouse gas reduction goals. One community alone cannot manage workforce development, and it requires regional coordination. In recent years, several efforts have been launched to strengthen the beneficial electrification workforce across the region.

This focus group intends to strengthen existing relationships in the region and amplify existing trainings and resources in beneficial electrification to prepare the region for the increased demand for these jobs in the coming years.

### Guiding Principles

- Leverage existing partners and programs to accelerate workforce development in Northglenn.
- Focus on workforce activities where Northglenn can localize regional efforts.

### Relevant CARP Opportunities

- Continue actively participating in regional workforce initiatives, such as the Denver Regional Council of Government's (DRCOG) Power Ahead Colorado [workforce development group](#).

### Beneficial Electrification Targets

- Help five new contractors that serve Northglenn's residents become an [Xcel Energy Registered Contractor](#).

### Beneficial Electrification Actions

The Beneficial Electrification Team identified the following residential actions to implement in the workforce sector (see the detailed action plans below):

- Strategy W-1: Deliver A Training And FAQ Session For Contractors On How To Become An Xcel Energy Registered Contractor.
- Strategy W-2: Organize An Opportunity To Recognize Contractors Who Contribute Significantly To Climate Action.

### **STRATEGY W-1: DELIVER A TRAINING AND FAQ SESSION FOR CONTRACTORS ON HOW TO GET ON XCEL ENERGY'S REGISTERED CONTRACTOR LIST**

Multiple organizations in the State of Colorado offer rebates and incentives to residential and commercial property owners who electrify their buildings. To qualify for these rebates, property owners must hire contractors who are officially registered with the relevant programs.

Contractors seeking to be registered with organizations such as Xcel Energy and the Colorado Energy Office as qualified contractors must complete specific registration processes, which can be complex and sometimes difficult to navigate.

This strategy proposes training for contractors working in the City of Northglenn to help them understand how to become an Xcel Energy Trade Partner, and to provide additional information about the Colorado Contractor Hub and the Colorado Energy Office (CEO) registered contractor list. The training will include a presentation that walks through the Xcel Energy registration process, followed by a facilitated Q&A session addressing questions submitted in advance by participants.

### Desired Outcomes

- 20 contractors, who serve residential homes and commercial properties in the City of Northglenn, participate in the training

## Scope and Timing

Timing: Q2 2026

- Create a Northglenn contractor contact list to enable communication with contractors.

Timing: Q3 2026

- Coordinate and deliver a virtual contractor training regarding the process for getting on various registered contractor lists, with a focus on becoming an Xcel Energy Trade Partner.
  - Training will provide information on the benefits of being a registered contractor, how to become a registered contractor, and what to do once you become registered.
  - The training will include information about the Colorado Contractor Hub and CEO registered contract list.
  - If feasible, Northglenn will collect FAQs ahead of the training to answer during the virtual session.
  - If feasible, consider inviting CEO and DRCOG representatives.

## Roles and Responsibilities

### City of Northglenn | Planning and Development, Independent Electrical Contractors Rocky Mountain (IECRM)

- Work with SafeBuilt and City of Northglenn Economic Development to compile and update existing City of Northglenn contractor contacts.
- Coordinate with IECRM to procure a list of contact information for members who provide either HVAC or insulation services.
- Promote the contractor training focused on becoming an Xcel Energy Trade Partner, Colorado Contractor Hub registered contractor, and CEO registered contractor.
- Share recording of training with broader Northglenn contractor contact list.
- On appropriate webpage, share list of Xcel Energy Trade Partners that serve the City of Northglenn.

### Partners in Energy

- Cross reference contacts from IECRM and Northglenn with Xcel Energy Trade Partner Network and Registered Contractors.
- , coordinate presenters, including Xcel Energy staff and other organizations in Colorado who also have a contractor list (e.g., CEO, DRCOG).
- Coordinate planning and delivery of training with IECRM, including inviting targeted group of contractors from contact list to monthly member forum soliciting questions ahead of time if feasible.
- Summarize questions for FAQ session.

### **STRATEGY W-2: CONNECT LOCAL WORKFORCE ORGANIZATIONS WITH FUNDING OPPORTUNITIES THROUGH CLEAN ENERGY CAREERS**

Launched in the Spring of 2025, Clean Energy Careers (CEC) was developed to support Xcel Energy's Clean Heat Plan, which is bringing more than \$400 million to Colorado to reduce greenhouse gas emissions.

CEC is supporting and growing the workforce related to beneficial electrification. The program is focused on growing three occupations including home energy auditors, insulation and air sealing technicians, and HVAC technicians. CEC serves Xcel Energy's communities throughout Colorado and, for certain program offerings, is prioritizing rural regions including the High Country, Western Slope, and Southern Colorado.

CEC primarily serves two audiences with the following types of support:

- Competitive grants for workforce development organizations engaged in strategic partnerships, and growing/upskilling the clean energy workforce.
- Training and incentives for Xcel Energy Trade Partners.

The 2026 award cycle will open February 16, 2026, with applications due on April 17, 2026. Competitive grants are available for workforce development organizations. This strategy focuses on connecting workforce development organizations (such as IECRM) with this timely funding opportunity, to advance the clean energy workforce in Northglenn and beyond.

#### Desired Outcomes

- One application to Clean Energy Careers.

#### Scope and Timing

Timing: Q2 2026

- Connect IECRM with information about the Q1 2026 CEC funding opportunity and application.
- Share the CEC funding opportunity through Northglenn's social media.

#### Roles and Responsibilities

##### City of Northglenn | Planning and Development

- Connect IECRM with CEC funding opportunity and application.
- Distribute social media post provided by Partners in Energy promoting 2026 CEC funding opportunity.

##### Partners in Energy

- Share CEC funding opportunity information.
- Share social media post promoting 2026 CEC funding opportunity.



## How We Stay On Course

This section summarizes Partners in Energy implementation approach to ensure our implementation efforts remain relevant and impactful.

### ADAPTING TO A CHANGING LANDSCAPE

This Beneficial Electrification Roadmap is a living document that is cyclical in nature (Figure 4). Targets and actions will be assessed and refined as needed based on data and community staff capacity.

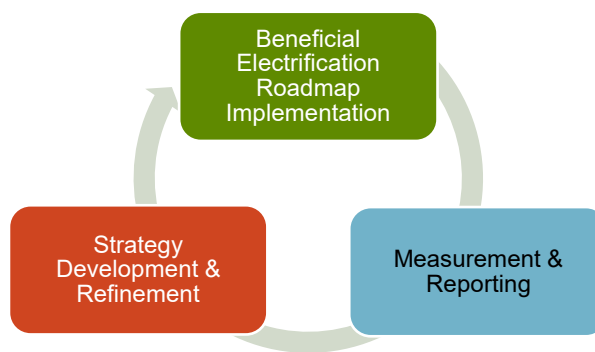


Figure 4: Cycle of Implementation, Measurement and Reporting, and Strategy Development

It is important that actions are evaluated and updated throughout implementation to reflect advancements in technology and new offerings from government entities and Xcel Energy. Throughout the planning process, we worked to build relationships between City staff and Xcel Energy staff that will foster the collaboration and cooperation required to successfully navigate the changing energy landscape.

## **PROJECT MANAGEMENT AND TRACKING PROGRESS**

Partners in Energy will host regular project management check-in calls with Northglenn and Xcel Energy to ensure we stay on course to implement our actions and make progress toward our targets. This group will serve as the Project Management Team.

To ensure this plan remains on track, Partners in Energy will provide biannual community dashboards, evaluating progress toward targets by focus areas as outlined in **Appendix B: Methodology for Measuring Success**. These reports will be available publicly and shared with both the community and Beneficial Electrification Team. If available, ad-hoc participation reports for specific Xcel Energy programs can be provided to measure the success of campaigns and to determine if we need to change course.

It is important to let the wider community know how things are progressing and to recognize the collaborative efforts of those involved in hitting the plan targets. At critical milestones the City of Northglenn will publish updates on progress, share successes, and congratulate participants and partners.

## **BENEFICIAL ELECTRIFICATION TEAM COMMITMENT**

Successful implementation of this plan will require coordination and contributions from all the beneficial electrification team members. Where appropriate, key implementation partners are identified in the beneficial electrification action plans.

## IMPLEMENTATION TIMELINE

The following table summarizes the implementation timeline for this Beneficial Electrification roadmap.

Strategy	2026 Q2	2026 Q3	2026 Q4	2027 Q1
<b>Residential</b>				
R-1: Develop Trusted Residential Electrification and Energy Efficiency Resources				
R-2: Conduct Targeted Home and Neighborhood Outreach				
R-3: Connect Income Qualified Residents with Weatherization Programs				
<b>Commercial, Institutional, and Industrial</b>				
C-1: Encourage Businesses in the City Of Northglenn to Take One or More Electrification Actions				
C-2: Celebrate Businesses that Contribute Towards Reaching Climate Action Goals				
<b>Municipal</b>				
M-1: Prioritize Energy Efficiency Improvements for Highest Energy Users				
M-2: Participate in Xcel Energy Fleet Electrification Advisory Program				
<b>Workforce Development</b>				
W-1: Deliver a Training and FAQ Session for Contractors on How to Get on Xcel Energy's Registered Contractor List				
W-2: Connect local Workforce Organizations with Funding Opportunities through Clean Energy Careers				



## Appendix A: Xcel Energy's Partners in Energy Planning Process

### ABOUT XCEL ENERGY'S PARTNERS IN ENERGY

Xcel Energy is an electric and natural gas utility that provides the energy that powers millions of homes and businesses across eight Western and Midwestern states. Each community Xcel Energy serves has its own unique priorities and vision for its energy future. The energy landscape is dynamically changing with communities leading the way in setting energy and sustainability goals. To continue to innovatively support their communities, Xcel Energy launched Partners in Energy in the summer of 2014 as a collaborative resource with tailored services to complement each community's vision. The program offerings include support to develop a Beneficial Electrification Roadmap or electric vehicle plan, tools to help implement the plan and deliver results, and resources designed to help each community stay informed and achieve their outlined goals.

### ROADMAP DEVELOPMENT PROCESS: JUL. 2025 - JAN. 2026

The content of this BE Roadmap was developed through a structured, community-based planning process designed to reflect local energy priorities and support effective implementation. The process was guided by a planning team committed to representing community perspectives and advancing the strategies outlined in the BE Roadmap.

Between July 2025 and January 2026, the core planning team met on a biweekly basis to identify priorities, develop ideas, and coordinate the overall planning approach.

The first stakeholder engagement session was held in October 2025 and consisted of a two-hour, in-person planning workshop attended by 15 community representatives. During the initial portion of the workshop, Partners in Energy provided an overview of beneficial electrification, described its collaborative role with the City of Northglenn, and explained how this effort aligns with the City’s 2025 Climate Action and Resilience Plan. The remainder of the session focused on gathering community input related to the plan’s focus areas, including key tailwinds and headwinds, as well as proposed guiding principles.

Following the workshop, the Partners in Energy team synthesized participant input and developed draft lists of tailwinds, headwinds, and guiding principles for each focus area. Workshop participants were then invited to review these materials through a follow-up survey and provide additional feedback.

The following is a complete list of identified tailwinds and headwinds per focus area:

### Residential

Topic	Headwinds (Barriers)	Tailwinds (Opportunities)
<b>Funding</b>	Federal incentives scaling back.	State and regional incentives scaling up.
<b>Home Ownership</b>	Renters are important to reach from an equity perspective but harder to reach.	Homeowners are easier to reach and have fewer barriers to electrification.
<b>Grid Reliability</b>	Concerns about electric grid (e.g., capacity, resilience).	
<b>Awareness</b>	Lack of understanding (electrification sounds complicated, challenging to compare across vendors/products).	
<b>Age of Homes</b>	Older homes may require costly upgrades (panels, wiring) before electrification can occur.	Older homes present great opportunities for high impact weatherization projects.
<b>Hard to Reach Community Members</b>	It can be hard to reach lower-income community members	School district and family resource center may be great channels for connecting community members with weatherization and other low-income programming.
<b>Data</b>	It can be difficult to identify “willing” actors/early adopters.	

### Commercial, Institutional, and Industrial

Topic	Headwinds (Barriers)	Tailwinds (Opportunities)
<b>Interest</b>	Have already explored low-hanging fruit with interested businesses.	Opportunity to celebrate successful businesses (Prost), Businesses have expressed interest in taking additional actions (survey).

Topic	Headwinds (Barriers)	Tailwinds (Opportunities)
<b>Complex systems</b>	Complex systems with split incentives/inability for tenants to take action.	Chain businesses may have replicable proof of concept.
<b>Political/funding landscape</b>	Current legislation makes it hard for school districts to take direct action. Slow down in market growth.	State and regional incentives scaling up.
<b>Grid capacity</b>	Hesitancy around grid capacity.	Opportunity to co-promote with resilience opportunities (on-site solar). Opportunity for education (natural gas doesn't work without electricity either).

## Municipal

Topic	Headwinds (Barriers)	Tailwinds (Opportunities)
<b>Interest</b>	Have already explored low-hanging fruit with interested businesses.	Opportunity to celebrate successful businesses (Prost), Businesses have expressed interest in taking additional actions (survey).
<b>Complex systems</b>	Complex systems with split incentives/inability for tenants to take action.	Chain businesses may have replicable proof of concept.
<b>Political/funding landscape</b>	Current legislation makes it hard for school districts to take direct action. Slow down in market growth.	State and regional incentives scaling up.
<b>Grid capacity</b>	Hesitancy around grid capacity.	Opportunity to co-promote with resilience opportunities (on-site solar). Opportunity for education (natural gas doesn't work without electricity either).

## Workforce Development

Topic	Headwinds (Barriers)	Tailwinds (Opportunities)
<b>Partnerships</b>	Requires active partnerships with workforce focused groups.	There are a lot of partners and existing initiatives in the area (ICERM, Adams County).
<b>Uncertainty</b>	Uncertainty of marketplace, economic slowdown, and decrease in federal support/funding.	Alignment with regional beneficial electrification goals, plans, efforts, and funding (e.g., DRCOG program funding).
<b>Upskilling</b>	Logistic barriers (buy-in from employers, access to training).	There are statewide and regional efforts focused on upskilling (DRCOG, Clean Energy Careers).

To further refine strategies within each focus area, targeted stakeholders were invited to participate in a series of two-hour virtual focus groups held in December 2025. Members of the Beneficial Electrification Team joined the focus group most closely aligned with their expertise or interests. Each of the four sessions began with a summary of the outcomes from the initial workshop, followed by a deeper review of relevant Climate Action and Resilience Plan connections and existing resources. The primary emphasis of the focus groups was on collaboratively identifying specific actions and strategies needed to achieve the established goals and targets within each focus area.

After the focus groups, the Partners in Energy team consolidated the proposed activities and strategies and shared them with participants for review and additional input. Following this review process, the strategies were finalized.

The draft BE Roadmap was then completed and submitted to the City Council for review and final approval in February 2026.

## **ROADMAP IMPLEMENTATION**

Partners in Energy provides 12 months of support for implementation of the BE Roadmap. This support is designed to supplement both technical analysis and support available through Xcel Energy's other available offerings. Throughout the BE Roadmap, strategies that will be supported by Partners in Energy staff are identified, and a Memorandum of Understanding will be developed between Xcel Energy and the City of Northglenn to outline the scope of support.



## Appendix B: Methodology for Measuring Success

As part of implementation support, Partners in Energy will provide biannual progress reports for Xcel Energy participation and savings data for the City of Northglenn. All targets will be measured against the City of Northglenn’s three-year baseline of 2022-2024 average program participation data unless otherwise noted.

The targets reflect the required participation increase in relevant Xcel Energy programs to achieve the carbon reduction goals from the CARP. Partners in Energy’s role is to support the City of Northglenn in achieving those goals by promoting participation in energy efficiency and electrification programs. The intent is to increase program uptake across the community.

The following section defines the three-year baseline against which progress is measured, and the target participation numbers for the implementation period for both the Residential and the CII focus areas. For the municipal and the workforce development focus areas, no program participation targets were set and therefore these two focus areas are not included in the section below.



### RESIDENTIAL TARGETS

Relevant CARP Solution	Xcel Energy Program Name	Baseline Participation	Target Participation
<b>B-2: Support efficient and resilient existing homes</b>	Insulation & Air Sealing Program	10	100
	Income Qualified (CARE) Weatherization Program	0	30
	Arapahoe County Weatherization Program*	n/a	34
	<b>Total</b>	<b>10</b>	<b>164</b>

Relevant CARP Solution	Xcel Energy Program Name	Baseline Participation	Target Participation
<b>B-2: Support efficient and resilient existing homes</b>	HVAC Program (heat pump)	11	45
	HVAC Program (heat pump hot water heater)	0	45
	<b>Total</b>	<b>11</b>	<b>90</b>

\*Not an Xcel Energy program



## COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TARGETS

Relevant CARP Solution	Xcel Energy Program Name	Baseline Participation	Target Participation
<b>B-3 Support efficient and resilient existing commercial, public, and institutional buildings</b>	Business Energy Assessment	0	10
	Energy Efficient Buildings Program	0	1
	Energy Management System Program	0	1
	Lighting Efficiency	11	22
	<b>Total</b>	<b>11</b>	<b>34</b>
<b>B-3 Support efficient and resilient existing commercial, public, and institutional buildings</b>	HVAC+R Program (heat pumps)	2	10
	HVAC+R Program (heat pump hot water heaters)	0	10
	<b>Total</b>	<b>2</b>	<b>20</b>



## MUNICIPAL TARGETS

Target Name	Xcel Energy Program Name	Baseline Participation	Target Participation
<b>B-3 Support efficient and resilient existing commercial, public, and institutional buildings</b>	Commercial Streamlined Assessment	0	5
	Strategic Energy Management Program	0	1
	<b>Total</b>	<b>0</b>	<b>6</b>

SPONSORED BY: MAYOR LEIGHTY

COUNCIL MEMBER'S RESOLUTION

RESOLUTION NO.

No. CR-57  
Series of 2026

\_\_\_\_\_  
Series of 2026

A RESOLUTION APPROVING A MEMORANDUM OF UNDERSTANDING BETWEEN THE CITY OF NORTHGLENN AND XCEL ENERGY FOR THE PHASE 2 PLAN IMPLEMENTATION OF THE BENEFICIAL ELECTRIFICATION ROADMAP THROUGH THE PARTNERS IN ENERGY PROGRAM

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTHGLENN, COLORADO, THAT:

Section 1. The Memorandum of Understanding between the City of Northglenn and Xcel Energy, attached hereto, for the Phase 2 Plan Implementation of the Beneficial Electrification Roadmap through the Partners in Energy Program is hereby approved and the Mayor is authorized to execute same on behalf of the City of Northglenn.

DATED, at Northglenn, Colorado, this \_\_\_\_\_ day of \_\_\_\_\_, 2026.

\_\_\_\_\_  
MEREDITH LEIGHTY  
Mayor

ATTEST:

\_\_\_\_\_  
JOHANNA SMALL, MMC  
City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
COREY Y. HOFFMANN  
City Attorney

# Memorandum of Understanding

## Phase 2 – Plan Implementation

Rebecca Smith  
City of Northglenn  
11701 Community Center Drive  
Northglenn, CO 80233

The intent of this Memorandum of Understanding is to recognize the achievement of the City of Northglenn in developing a Beneficial Electrification Roadmap. Xcel Energy, through its Partners in Energy offering, has supported the development of this Beneficial Electrification Roadmap. This document outlines how the City of Northglenn and Xcel Energy will continue to work together to implement this Beneficial Electrification Roadmap. The term of this joint support, as defined in this document, will extend from April 1, 2026, through March 31, 2027.

**Xcel Energy will support City of Northglenn in achieving the goals of its Beneficial Electrification Roadmap in the following ways:**

### Residential

- **Strategy R-1: Develop Trusted Residential Electrification and Energy Efficiency Resources**
  - Lead content development for heat pump buyers guide, and weatherization flyer.
  - Provide Whole Home Efficiency program flyer and newsletter content, if needed.
  - Lead content development and delivery of virtual, heat pump 101 class including identifying a speaker and recording training. Support development of promotional materials.
- **Strategy R-2: Conduct Targeted Home and Neighborhood Outreach**
  - Coordinate the production and delivery of event materials including, but not limited to:
    - Heat pump buyer guides, weatherization, and whole home efficiency program flyers developed through R-1
    - Electric resistance heating post card
    - Xcel Energy electrification program information
    - Electrification trivia board
    - Prizes for electrification trivia (e.g., light bulbs, specialty kits, candy, etc.)
    - Electrification demonstration activities including, but not limited to: insulation panel testing, thermal camera, air sealing demonstration, weatherstripping station, heat pump diagram, induction stove demonstration, and magnet test station.

- Draft and design electric resistance heating post card targeting homes with electric resistance heating.
- Identify up to 1,000 homes or neighborhoods likely to have electric resistance heating and coordinate delivery of post cards.
- **Strategy R-3: Connect Income Qualified Residents With Weatherization Programs**
  - Draft income qualified program brochure to share with relevant Northglenn staff.
  - Coordinate attendance from Arapahoe County Weatherization and/or CARE to support program sign ups
  - Coordinate event materials including giveaways
  - Two Partners in Energy staff to attend Senior Celebration and share income qualified program brochure and support sign-ups

Support funded by Xcel Energy for this strategy is not to exceed 95 hours. These hours will include those provided through the Partners in Energy team from Brendle Group and do not include support provided by Xcel Energy internal program staff.

### **Commercial, Institutional, and Industrial**

- **Strategy C-1: Encourage Businesses In The City Of Northglenn To Take One Or More Electrification Actions**
  - Develop content for and facilitate an in-person lunch and learn session to introduce electrification opportunities to businesses and identify businesses interested in receiving support.
  - Host up to two one-hour virtual follow-up calls for businesses interested in pursuing one or more electrification action (e.g., panel upgrades, insulation and air sealing, space heating, water heating, fleet electrification), to discuss unique contexts and identify barriers and opportunities.
  - Develop a commercial electrification funding and program summary flyer.
- **Strategy C-2: Celebrate Businesses That Contribute Towards Reaching Climate Action Goals**
  - Support the creation and administration of the Green Business award by:
    - Informing nominee eligibility and evaluation criteria. (keeping the potential creation of a cases study in mind),
    - Assisting with nominee identification using utility program participation data, and
    - Facilitating data waiver processes, as needed, to enable data sharing.

Support funded by Xcel Energy for this strategy is not to exceed 47 hours. These hours will include those provided through the Partners in Energy team from Brendle Group and do not include support provided by Xcel Energy internal program staff.

### **Municipal**

- **Strategy M-1: Prioritize Energy Efficiency Improvements For Highest Energy Users**
  - Organize speakers for and host one-hour virtual informational Xcel Energy program meeting.

- If needed, help Northglenn prioritize buildings for participation in Commercial Streamlined Assessment and Building Assessment (e.g., if Northglenn does not have sufficient funding to enroll all 8 identified facilities).
- Review recommendations of municipal energy assessments to provide a comprehensive, prioritized list of recommendations across all facilities that participated in an energy assessment.
- Prepare for and facilitate staff meetings, data jams, and trainings (up to three one-hour, virtual meetings) to support municipal data access and interpretation.
- Develop a community highlight summarizing program successes to share via City communication channels.
- **Strategy M-2: Participate In Xcel Energy Fleet Electrification Advisory Program**
  - Provide as needed or supplemental support for Northglenn’s FEAP participation, such as additional research or drafting of EV purchasing policy, research and recommendations for maintaining electric fleet, or development of resources for first responders related to EV crashes.

Support funded by Xcel Energy for this strategy is not to exceed 52 hours. These hours will include those provided through the Partners in Energy team from Brendle Group and do not include support provided by Xcel Energy internal program staff.

## Workforce Development

- **Strategy W-1: Deliver A Training And FAQ Session For Contractors On How To Get On Xcel Energy’s Registered Contractor List**
  - Cross reference contacts from IECRM and Northglenn with Trade Partner Network and Registered Contractors.
  - If feasible, coordinate presenters, including Xcel Energy staff and other organizations in Colorado who also have a contractor list (e.g., CEO, DRCOG).
  - Coordinate planning and delivery of training with IECRM, including inviting targeted group of contractors from contact list to monthly member forum soliciting questions ahead of time if feasible.
  - Summarize questions for FAQ session.
- **Strategy W-2: Connect Local Workforce Organizations with Funding opportunities Through Clean Energy Careers**
  - Share CEC funding opportunity information.
  - Share social media post promoting 2026 CEC funding opportunity.

Support funded by Xcel Energy for this strategy is not to exceed 16 hours. These hours will include those provided through the Partners in Energy team from Brendle Group and do not include support provided by Xcel Energy internal program staff.

## Project Management and Reimbursed Expenses

- Provide presentation content outlining Partners in Energy process, identified focus areas and goals, and benefits to community to be presented to City Council as part of update process

- Facilitate regular, monthly check-in meetings, track and report energy impacts and activities (process annual data from Xcel Energy), and help coordinate implementation kick-off activities
- Provide up to \$2,500 for reimbursed expenses related to printing and distribution of co-branded marketing materials, venue fees, food, and other related needs associated with outreach and education. Xcel Energy funding will not be provided for the purchase of alcohol

Support funded by Xcel Energy for project management is not to exceed 36 hours. These hours will include those provided through the Partners in Energy team from Brendle Group and do not include support provided by Xcel Energy internal program staff.

**City of Northglenn commits to supporting the Beneficial Electrification Roadmap to the best of its ability by:**

- Achieving the energy savings impacts outlined in the Beneficial Electrification Roadmap and shown in the table below:

**City of Northglenn Conservation Goals**

	<b>DSM Electricity Savings (kWh)</b>	<b>DSM Natural Gas Savings (therms)</b>
<b>Baseline Historic Energy Savings</b>	1,196,454	28,432
<b>Incremental Plan Energy Savings (12-month time period)</b>	1,905,000	84,000
<b>Total Plan Energy Savings (baseline + plan energy savings)</b>	<b>3,101,454</b>	<b>112,432</b>

- Performing the coordination, tracking, and outreach duties as outlined in the Beneficial Electrification Roadmap that include but are not limited to the following:

**Residential**

- **Strategy R-1: Develop Trusted Residential Electrification and Energy Efficiency Resources**

- Review and provide feedback on content, including heat pump 101 class content, heat pump buyers’ guide, and weatherization flyer.
- Lead identification of local realtors and/or contractors for participation in heat pump 101 class content.
- Coordinate scheduling, promotion, and registration for virtual heat pump 101 class, including registration.
- Post available resources on City website and promote through standard city channels (community events, social media, newsletter).
- Track outreach, including clicks/views and number of flyers distributed.
- Connect Fox Run HOA with relevant materials.

- **Strategy R-2: Conduct Targeted Home and Neighborhood Outreach**

- Review electric resistance heating post card.
- Share post card through permitting department when permits are pulled for remodels to connect with general contractors.
- Attend all five Neighborhood Night out summer events and distribute materials.
- Share electric resistance heating post card at Ward 3 and Ward 4 Neighborhood Night out events.
- Track distribution of all printed materials, where possible.

- **Strategy R-3: Connect Income Qualified Residents With Weatherization Programs**

- Review program information flyers and consider how to connect residents with relevant programs.
- Attend a one-hour virtual information session to answer staff questions about program services and sign-up processes.



- Distribute program information through relevant channels to income qualified residents.

## **Commercial, Institutional, and Industrial**

- **Strategy C-1: Encourage Businesses In The City Of Northglenn To Take One Or More Electrification Actions**
  - Organize and promote the in-person lunch and learn session to a list of identified businesses and relevant City staff.
  - Participate in the in-person lunch and learn session.
  - Attend follow-up virtual calls, as able and appropriate.
  - Connect new and existing businesses with electrification program information as opportunities arise.
- **Strategy C-2: Celebrate Businesses That Contribute Towards Reaching Climate Action Goals**
  - Lead the creation and administration of a "Green Business" award category for 2026 and 2027, including but not limited to the nomination, selection, and awarding of businesses
  - Update utility grant criteria to prioritize projects that support electrification.
  - Lead the development of a flyer summarizing celebration opportunities.
  - Lead the development of business highlights for all businesses completing one or more electrification actions.  
Share business highlights via City communication channels (e.g., website, newsletter, social media).

## **Municipal**

- **Strategy M-1: Prioritize Energy Efficiency Improvements For Highest Energy Users**
  - Lead scheduling and actively participate in informational and enrollment meeting for municipal programs.
  - Enroll and actively participate in Strategic Energy Management for the Water Treatment Plant.
  - Enroll and actively participate in Commercial Streamlined Assessment and Building Assessment programs for qualifying municipal facilities, as funding allows.
  - Actively participate in Xcel Energy data training(s) to build staff capacity to identify energy use trends and opportunities.
  - Present prioritized recommendations across all building assessments to City Council.
  - Promote municipal highlights via City communication channels.
- **Strategy M-2: Participate In Xcel Energy Fleet Electrification Advisory Program**
  - Enroll in and actively participate in Xcel Energy's Fleet Electrification Advisory Program
  - Share fleet electrification recommendations with Council.

## **Workforce Development**

- **Strategy W-1: Deliver A Training And FAQ Session For Contractors On How To Get On Xcel Energy's Registered Contractor List**

- Work with SafeBuilt and City of Northglenn Economic Development to compile and update existing City of Northglenn contractor contacts
- Coordinate with IECRM to procure a list of contact information of members that provide either HVAC or insulation services
- Share recording of training with broader Northglenn contractor contact list
- On appropriate webpage, share list of Xcel Energy Registered Contractors that serve the City of Northglenn
- **Strategy W-2: Connect Local Workforce Organizations with Funding opportunities Through Clean Energy Careers**
  - Connect IECRM with CEC funding opportunity and application.
  - Distribute social media post provided by Partners in Energy promoting 2026 CEC funding opportunity.

### **Project Management**

- Participate in coordination and tracking of scheduled check-ins, activities, and events
  - Provide Xcel Energy an opportunity to review marketing materials to assure accuracy when they incorporate the Xcel Energy logo or reference any of Xcel Energy's products or services
  - Share the plan document, supporting work documents, collateral, and implementation results from the Beneficial Electrification Roadmap with the public. The experience, successes, and lessons learned from this community will inform others looking at similar or expanded initiatives
  - Share progress on upcoming sustainability planning as it relates to activities outlined in the Beneficial Electrification Roadmap
  - Approval to share your community's aggregated Xcel Energy data (processed through Partners in Energy) with the Partners in Energy Network to be used primarily as a benchmark to other communities
-



**Single Points of Contact**

All communications pertaining to this agreement shall be directed to Mara Owen on behalf of City of Northglenn and Sofia Troutman on behalf of Xcel Energy.

**Legal Applicability and Waiver**

This is a voluntary agreement and not intended to be legally binding for either party. This Memorandum of Understanding has no impact, nor does it alter or modify any existing Franchise Agreement or other existing agreements between Xcel Energy and City of Northglenn. Parties agree that this Memorandum of Understanding is to memorialize the intent of the Parties regarding Partners in Energy but does not create a legal agreement between the Parties. It is agreed by the Parties that nothing in this Memorandum of Understanding will be deemed or construed as creating a joint venture, trust, partnership, or any other legal relationship among the Parties. This Memorandum of Understanding is for the benefit of the Parties and does not create third party rights. Nothing in this Memorandum of Understanding constitutes a waiver of City of Northglenn ordinances, City of Northglenn regulatory jurisdiction, or Colorado’s utility regulatory jurisdiction.

Xcel Energy is excited about this opportunity to support City of Northglenn in advancing its goals. The resources outlined above and provided through Partners in Energy are provided as a part of our commitment to the communities we serve and Xcel Energy’s support of energy efficiency and renewable energy as important resources to meet your future energy needs.

For City of Northglenn:

For Xcel Energy:

Signature:

Signature:

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\_\_\_\_\_

Name:

Name:

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