



**NORTHGLENN POLICE DEPARTMENT  
COUNCIL MEMORANDUM #2018-07**

**DATE:** May 14, 2018

**TO:** Honorable Mayor Carol Dodge and City Council Members

**FROM:** James A. Hayes, AICP, City Manager   
James S. May, Jr., Chief of Police 

**SUBJECT:** CR-67 - 2018 Police Department Replacement Vehicles

**PURPOSE**

City Council is considering a Resolution to purchase two patrol vehicles which have been determined as 'totaled' by CIRSA and require replacement.

**BACKGROUND**

The Patrol vehicles being recommended for replacement are Units 226 and 230. These vehicles were involved in separate accidents and have been designated as totaled by CIRSA.

Quotes were requested and obtained from O'Meara Ford and Sill-TerHar Motors; lower bids were received from Sill-TerHar Motors, Inc., as indicated below. We are using O'Meara's bid from January 2018 as they did not respond to our request for a current bid.

VEHICLE	SILL-TerHar	O'MEARA
2018 Ford SUV Interceptor	\$30,497	\$31,838

**BUDGET/TIME IMPLICATIONS:**

The cost to replace Units 226 and 230, to include the purchase price, equipment and setup, is approximately \$55,000 per each vehicle for a total of \$110,000. Unit 226 was transferred to become the new CPAAAN vehicle and Unit 230 is currently being used as a parts vehicle for the city shops to repair other police vehicles. Funds which were in the Police Department's 2018 budget were used to purchase three vehicles in March 2018. I respectfully request an appropriation for the replacement of these two vehicles.

**STAFF RECOMMENDATION**

Staff recommends approval of the Resolution to replace the two Patrol vehicles which were damaged and no longer part of the fleet and an appropriation to cover the cost of the replacement vehicles.

**STAFF REFERENCE**

If Council Members have any comments or questions, they may contact Chief James S. May, Jr., at 303/450-8967, or [jmay@northglenn.org](mailto:jmay@northglenn.org).

**ATTACHMENTS**

Quotes from Sill-TerHar Motors and O'Meara Ford.

attachments  
msn

CNGP530

VEHICLE ORDER CONFIRMATION

01/05/18 18:25:48

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Dealer: F56003

2018 EXPLORER 4-DOOR

Page: 1 of 2

Order No: 0999 Priority: B4 Ord FIN: QE237 Order Type: 5B Price Level: 820

Ord Code: 500A Cust/Flt Name: NORTHGLENN PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
K8A 4DR AWD POLICE	\$32805	\$31657.00	59B KEY CODE 1284X	\$50	\$49.00
.112.6" WB			60R NOISE SUPPRESS	100	95.00
G1 SHADOW BLACK			61R CONFIG STR WHL	155	148.00
9 CLTH BKTS/VNL R			66A FRONT HDLMP PKG	850	809.00
W EBONY BLACK			.GRILL WIRING		
500A EQUIP GRP			66C REAR LIGHT PKG	455	433.00
.PREM SINGLE CD			76D DEFLECTOR PLATE	335	318.00
99R .3.7L V6 TIVCT	NC	NC	76R REVERSE SENSING	275	261.00
44C .6-SPD AUTO TRAN	NC	NC			
52P DR LOCK PLUNGER	160	153.00	TOTAL BASE AND OPTIONS	36705	34438.08
17T CARGO DOME LAMP	50	49.00	TOTAL	36705	34438.08
18W RR WINDOW DEL	25	24.00	*THIS IS NOT AN INVOICE*		
43D COURTESY DISABL	20	19.00			
51T SPT LAMP DR LED	420	399.00	* MORE ORDER INFO NEXT PAGE *		
549 PWR MIRR HTD	60	58.00	F8=Next		

CNGP530

VEHICLE ORDER CONFIRMATION

01/05/18 18:25:59

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Dealer: F56003

2018 EXPLORER 4-DOOR

Page: 2 of 2

Order No: 0999 Priority: B4 Ord FIN: QE237 Order Type: 5B Price Level: 820

Ord Code: 500A Cust/Flt Name: NORTHGLENN PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
87R RR VIEW MIR/CAM	NC	NC			
FLEX-FUEL					
153 FRT LICENSE BKT	NC	NC			
SP FLT ACCT CR		(984.00)			
FUEL CHARGE		5.08			
DEST AND DELIV	945	945.00			
TOTAL BASE AND OPTIONS	36705	34438.08			
TOTAL	36705	34438.08			
*THIS IS NOT AN INVOICE*					

*\$ 34438*  
*- 2600 GPC*  


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*\$ 31,838*

F1=Help

F2=Return to Order

F7=Prev

F4=Submit

F5=Add to Library

F3/F12=Veh Ord Menu

S099 - PRESS F4 TO SUBMIT

QC03294

Welcome r-mitts51



# Fleet Concession Management

- HOME
- CONCESSION TUTORIAL
- CONCESSION LOOKUP TUTORIAL
- CONTACT INFO
- CONCESSION LOOKUP
- CONCESSION REQUEST ENTRY
- CONCESSION REQUEST REVIEW / EDIT
- CONTACT US

## FLEET CONCESSION MANAGEMENT : SEARCH

▶ State/Fed:    
 ▶ Model Year:    
 ▶ Vehicle:    
 ▶ Body Type:    
 ▶ GPC TYPE:

Search

YOUR SEARCH CRITERIA: STATE: CO-COLORADO, MODEL YEAR: 2018, VEHICLE: 27--POLICE INTERCEPTOR UTILITY, BODY STYLE: K8A-- UTILITY AWD, GPC: ALL  
BID AND ORDER MUST BE SUBMITTED BY EXPIRATION DATE

STATE	VEHICLE	BODY	GPC \$	PRICE_LEVEL	REF DATE	REF#_FIN	GPC TYPE	EXPIRATION DATE
CO	27-Police Interceptor Utility	K8A- Utility AWD	2600	815	10/6/2017	21070J	Piggyback	N/A
CO	27-Police Interceptor Utility	K8A- Utility AWD	1900	800	6/14/2017	04408J	Local	N/A

Sill-TerHar Motors Inc  
 PO Box 344 150 Alter St  
 Broomfield, CO 80038

To: City of Northglenn QUOTE OEM # 2/26/2018  
 Att: Jeff Herronen

Subj: 2018 Ford Police SUV Interceptor (Unit #226 Replacement) \$

2018 Ford Utility Police Interceptor All-Whl Drive K8A  
 Flex Fuel (E-85 capable) 3.7L V-6 Gasoline Engine 99R, 304hp/279 ft-lb, 16-21 EPA mpg std  
 Automatic 6-Spd Transmission with Column Shift  
 H-Dty Radiator / Eng and Trans Oil Coolers  
 3.65:1 Axle, non-limited slip (3.39:1 for Front Whl Drv)  
 White Exterior (Oxford White; same as previously on Cr Vic) YZ  
 Front Bucket Seats with 6-way Power Drvr's, Manual lumbar/tilt, Cloth, Charcoal Black 9W  
 Rear Bench Seat Folds Down Flat, Vinyl, Charcoal Black 9W  
 Seats armored and sculpted for utility belts  
 Vinyl Rubber Flooring  
 All Standard Police Interceptor Equipment, including, but not limited to: 500A  
 Dual Front Air Bags  
 Dual Front Side Air Bags mounted in bucket seat backs  
 Roll Curtain Safety Canopy Airbags from above doors  
 Power Adjust Foot Pedals  
 Front Console Mounting Plate / 9-inch space / Dash Pass-thru for wiring / Power Pigtail  
 Tilt Steering/Speed Control  
 Tire Pressure Monitoring System  
 Certified Speedometer / Engine Hour Meter  
 220 Amp Alternator  
 AM-FM--CD-MP3 Radio with pre-wire for Police Radio  
 Power Wind/Locks/non-heated Mirrors, A-C, Cabin Air Filter  
 2nd Row/Rear Privacy Glass  
 Rear View Camera (Choice of Center Stack or Rear View Mirror Placement)  
 P245/55R18 A/S BSW tires with Full Sz Spare; Center Hub Caps; Rear Tow Hooks  
 ABS / Traction Cntrl / Roll Stability Cntrl  
 Std Warranty: 36mo/36Kmi Comprehensive+ 60mo/100K mi Powertrain

Also Included in Base Bid

State Police Package #810 which adds the following Non-Standard Options:  
 Blind Spot Monitoring System (Requires Rear View Camera) Includes Heated Mirrors 55B  
 SYNC system (no phone included) Can Stand Alone for hands-free celular phone 53M  
 Ford Ready-for-Road Package with modification for lighting controller: 67H  
 Headlight/Tailight Side Hemispheric LED Flashers, White  
 Backglass and Tailgate-Up Rear LED Fishrs, Red-Blue  
 Grille LED Linear Lights, Red-Blue / 100w Siren-Speaker  
 Rear Console Mounting Plate, Whelen WECAN Cable console to cargo  
 Hidden Lock Plungers / Rear Door Handles Inoperable (inside)  
 Modified: Whelen Control, CANWC1, CANCTL1, CANLITEB, "plus" Wire Harness specific  
 for Whelen Control with Power Distribution and Two 50 amp battery circuits and Linear LED Grille Lights  
 23" Havis Console  
 Disabled Courtesy Lights 43D  
 Disabled Rr Window Switches (driver can control) 18W  
 Driver Spot Lamp, with incandescent bulb 51Y  
 Reverse Sensing System (sonar with chime) 76R  
 Full Wheel Covers 65L  
 Remote Keyless Entry w/ Fob 595  
 Radio Noise Suppression Pkg 60R  
 (Not Included: roof light bar, push bumper, programmable steering wheel switches)

Total complete , for one as above, fob Broomfield 35,682

Opt Colors: Ariz Beige Met, Med Brown Met, Smokestone Met, Kodiak Brown Met, Dk Torreador Red Met,  
 Deep Impact Blue, Norsesea Blue Met, Dark Blue, Royal Blue, Light Blue Met, Ultra Blue Met,  
 Silver Grey Met, Sterling Grey Met, Ingot Silver Met, Med Titanium Met, Ebony

Commonalities with Ford Police Interceptor Sedan:  
 Fr and Rr Brake rotors, calipers, pads; Wheels; Battery; Alternator; Fr Seats; Filters; Spark plugs

Deducts: (-)  
 All of State Police Pkg 810 as described above, except Standard Equip (deletes all following deducts) -7750

<b>Adds:</b>			
	Courtesy Lamps Inoperable	43D	20
	Heated Outside Mirrors (for SUV without BLIS)	549	60
	Hidden Door Lock Plunger with Rr Door Handles Inoperable (inside)	52P	160
	Keyed Alike; available codes same as Cr Vic	59*	50
	Noise Suppression Pkg	60R	100
	Driver Spot Lamp with Whelen LED Bulb	51T	420
	Programmable (4) Switches on Steering Wheel for police equip by others (w/out 53M Sync)	61R	155
	Red/White Dome Light in Cargo area	17T	50
	Reverse Sensing (Sonar with Chime)	76R	275
	Window Switches Inoperable, Rr (driver can control)	18W	25
	Rear View Camera - Mirror Display from Center Stack Display	87R	no chg
	Deflector Plate (No Charge w/ 99T Ecoboost Engine)	76D	335
	Fr Hdlamp Light'g Solution (Projector Hd Lmps plus PTW bulbs plus side White LEDs)	66A	915
	Exterior Color: Black		no chg
	<b>Total</b>		<b>30,497</b>

**Notes:** Order-to-Delivery time is currently 10 weeks

Thank-you for the opportunity to be of service,  
 Jon Hansen, 303-588-3052. Direct  
 fax 720-284-0791 [jhansen@sthmotors.com](mailto:jhansen@sthmotors.com)

Sill-TerHar Motors Inc  
 PO Box 344 150 Alter St  
 Broomfield, CO 80038

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SPONSORED BY: MAYOR DODGE

COUNCILMAN'S RESOLUTION

RESOLUTION NO.

No. CR-67  
Series of 2018

\_\_\_\_\_  
Series of 2018

A RESOLUTION TO AUTHORIZE THE CITY MANAGER TO ISSUE A PURCHASE ORDER TO SILL-TERHAR MOTORS, INC. FOR A TOTAL AMOUNT NOT TO EXCEED \$60,994 FOR THE PURCHASE OF CITY VEHICLES

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF NORTHGLENN, COLORADO, THAT:

Section 1. The City Manager is hereby authorized to issue a Purchase Order to Sill-TerHar Motors, Inc. in an amount not to exceed \$60,994.00 for the purchase of two (2) 2018 Ford Police SUV Interceptors to replace damaged vehicles in the Police Department Patrol Division.

DATED at Northglenn, Colorado, this \_\_\_\_ day of \_\_\_\_\_, 2018.

\_\_\_\_\_  
ANTONIO B. ESQUIBEL  
Mayor Pro Tem

ATTEST:

\_\_\_\_\_  
LISA ANDREWS, CMC  
Deputy City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
COREY Y. HOFFMANN  
City Attorney